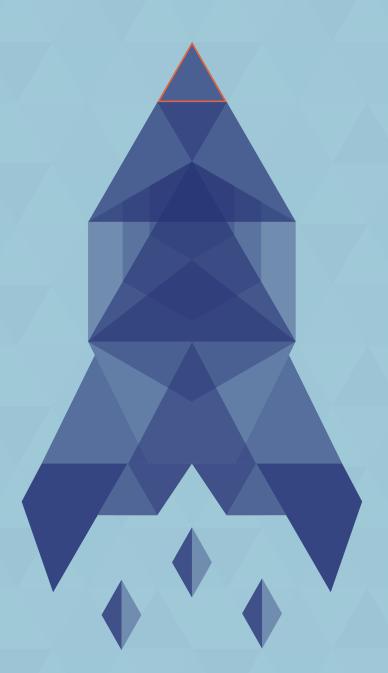
# Venture Capital Reinvented.

**Draper Esprit VCT plc** Report & Accounts for the year ended 31 March 2021





# SHAREHOLDER INFORMATION

Latest share price (2 July 2021):

# Share price

The Company's share price can be found on various financial websites with the TIDM/EPIC code "**DEVC**". A link to the share price is also available the VCT's website (www.draperespritvct.com) and on Downing LLP's website (www.downing.co.uk).

50.0p per share

Financial calendar	
11 August 2021	Annual General Meeting
17 September 2021	Payment of final dividend
December 2021	Announcement of Half-Yearly results

# **Dividends**

Dividends are paid by the registrar on behalf of the Company. Shareholders who wish to have dividends paid directly into their bank account rather than by cheque to their registered address, can complete a mandate form for this purpose. Queries relating to dividends, shareholdings and requests for mandate forms should be directed to the Company's registrar, The City Partnership, 01484 240910, or by writing to them at The City Partnership, The Mending Rooms, Park Valley Mills, Meltham Road, Huddersfield HD4 7BH.

#### Selling shares

The Company's shares are listed on the London Stock Exchange and can be bought or sold like any other listed shares using a stockbroker.

The Company generally buys back shares several times each year. Any Shareholder considering selling some or all of their shareholding should ensure that they are fully aware of any tax consequences, especially if they purchased shares within the last five years. If you are in any doubt, please contact your financial adviser.

# Share scam warning

We are aware that a significant number of Shareholders of VCTs continue to receive unsolicited telephone calls from a company purporting to be acting on behalf of a client who is looking to acquire their VCT shares at an attractive price. We believe these calls to be part of a "Boiler Room Scam". Shareholders are warned to be very suspicious if they receive any similar type of telephone call.

Further information can be found on Downing's website. If you have any concerns, please contact Downing on 020 7416 7780.

# Notification of change of address

Communications with Shareholders are mailed to the registered address held on the share register. In the event of a change of address or other amendment this should be notified to the Company's registrar, The City Partnership, under the signature of the registered holder.

# **Other information for Shareholders**

Up-to-date Company information (including financial statements, share price and dividend history) may be obtained from Downing LLP's website at www.downing.co.uk . Financial information is also available on the VCT's website at www.draperesprit.com/investors.

If you have any queries regarding your shareholding in Draper Esprit VCT plc, please contact the Registrar using the details above.

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# **COMPANY INFORMATION**

# Directors

David Brock (Chairman) Hugh Aldous (Senior Independent Director) Michael Jackson Nicholas Lewis all of 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

#### Company number 03424984

03424984

# Website www.draperespritvct.com

# **Company Secretary and Registered Office**

Grant Whitehouse 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD Tel: 020 7416 7780

# **Investment Manager**

Elderstreet Investments Limited 20 Garrick Street London WC2E 9BT Tel: 020 7831 5088

# **Administration Manager**

Downing LLP 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD Tel: 020 7416 7780 www.downing.co.uk

# Auditor

BDO LLP 55 Baker Street, London, W1U 7EU

# VCT Status Advisers

Philip Hare & Associates LLP Hamilton House, 1 Temple Avenue, London, EC4Y 0HA

# Registrar

The City Partnership The Mending Rooms Park Valley Mills Meltham Road Huddersfield HD4 7BH Tel: 01484 240910 registrars@city.uk.com

# Bankers

Royal Bank of Scotland plc 119/121 Victoria Street London SW1E 6RA

Bank of Scotland plc 33 Old Broad Street London BX2 1LB

# Corporate broker and share buybacks contact

Panmure Gordon & Co One New Change London EC4M 9AF Tel No: 020 7886 2500 www.panmure.com

# **FINANCIAL SUMMARY**

	31 Mar 2021 pence	31 Mar 2020 Pence
Net asset value per share ("NAV")^	50.0	46.0
Cumulative dividends paid since launch*	107.5	105.0
Total Return (NAV plus cumulative dividends paid per share) <sup>^</sup>	157.5	151.0
*Key Performance Indicator ^Alternative Performance Measure (see page 16)		
Dividends in respect of financial year ended 31 March 2021		
Interim dividend paid per share	1.0	1.5
Final dividend per share (payable on 17 September 2021)	1.5	1.5
	2.5	3.0

A full dividend history for the Company can be found at www.downing.co.uk.

# Performance summary for investors (per £1.00 invested)

	Initial income tax relief available on investment	Equivalent dividends received since issue	Equivalent NAV at 31 Mar 2021	••••	Gain (after initial income tax relief)	Gain (after initial and ESB* income tax relief)
Share issue date	%	pence	pence	% (ax relief)	% *	%
Elderstreet Millennium VCT plc (1996)	20	90.5	19.1	9.5	36.9	44.8
Feb-Aug 1998	20	107.5	50.0	57.5	96.9	117.5
Mar-Jun 2005 (C Share issue)	40	73.2	33.5	6.6	77.7	96.1
Apr 2006	40	113.2	72.6	85.9	209.8	249.5
Apr 2008	30	77.2	54.4	31.6	87.9	N/A
Jun 2008	30	73.9	54.7	28.6	83.7	N/A
Apr 2009	30	86.3	67.0	53.3	119.0	N/A
May 2009	30	85.0	67.0	52.0	117.1	N/A
Apr-May 2010	30	76.5	62.2	38.7	98.2	N/A
Mar 2011	30	70.9	61.7	32.6	89.4	N/A
Apr-May 2011	30	73.7	64.2	37.9	97.0	N/A
Apr-May 2012	30	75.7	70.8	46.4	109.2	N/A
Nov 2012	30	80.3	81.2	61.5	130.7	N/A
Apr 2013	30	73.3	74.1	47.5	110.7	N/A
Dec 2014	30	38.9	73.4	12.3	60.5	N/A
Mar-Apr 2015	30	36.8	69.5	6.3	51.9	N/A
Apr 2016	30	23.3	70.5	(6.2)	34.0	N/A
Apr 2017	30	18.2	79.0	(2.8)	38.9	N/A
May 2017	30	18.1	78.8	(3.1)	38.5	N/A
Aug 2017	30	16.2	80.8	(3.0)	38.6	N/A
Oct 2017	30	14.1	82.9	(3.1)	38.5	N/A
Nov 2017	30	14.0	82.7	(3.3)	38.2	N/A
Apr 2018	30	14.1	82.9	(3.1)	38.5	N/A
May 2018	30	13.9	81.9	(4.1)	36.9	N/A
April 2019	30	9.6	87.8	(2.6)	39.2	N/A
May 2019	30	9.4	85.7	(4.9)	35.9	N/A
April 2020	30	6.1	122.6	(28.8)	84.0	N/A
August 2020	30	5.5	109.7	(15.2)	64.5	N/A
September 2020	30	5.5	109.7	(15.2)	64.6	N/A

\*In November 2012, the Company offered an Enhanced Share Buyback ("ESB") which allowed Shareholders who had already held their shares for more than five years to sell their shares and reinvest the proceeds, receiving additional income tax relief at the rate of 30% on the new issue. Offers from April 2008 onwards were not eligible for the ESB in November 2012.

In the table above, initial income tax relief has been deducted from cost for the purpose of calculating gains after income tax relief. In respect of ESB the initial income tax relief has been treated as additional income.

# **Original 'C' Shareholders**

Shareholders investing under the 'C' Share Offer were issued 0.6691 Ordinary Shares for every one 'C' Share held. Dividends of 30.0p per 'C' Share were paid prior to the merger, equivalent to 44.8p per Ordinary Share.

# **Elderstreet Millennium Shareholders**

In 2007, Elderstreet Millennium Venture Capital Trust plc ("EMVCT") merged with the Company. Shareholders in EMVCT were issued 0.381 Ordinary Shares in Draper Esprit VCT plc for every one share held. Dividends of 61.5p per EMVCT share were paid prior to the merger, equivalent to 161.5p per Ordinary Share in Draper Esprit VCT plc.

# **INVESTMENT OBJECTIVES**

The Company's principal investment objectives are to:

- provide good long-term tax-free returns to Shareholders through a combination of dividends and capital growth;
- invest in a diversified portfolio of smaller unquoted companies with a particular focus on the technology sector;
- target annual dividends of 5% of net asset value per share (subject to liquidity and regulatory factors); and
- maintain its VCT status.

The detailed Investment Policy adopted to achieve the investment objectives is set out in the Strategic Report on page 18.

# DIRECTORS

**David Brock** (Chairman) is an experienced company Chairman in both private and public companies and a former main board director of MFI Furniture Group Plc. He is currently Chairman of Hargreave Hale AIM VCT plc, Episys Group Plc, Honest Brew Ltd and non-executive director of Puma 12 VCT plc.

**Hugh Aldous** is chairman of Downing Strategic Micro-Cap Investment Trust plc and a director of SPL Guernsey ICC Ltd. He was a director of Innospec Inc (NASDAQ) from 2005 to 2020 and Polar Capital Holdings plc from 2007 to 2018. He has chaired venture capital backed companies since 2000 including two of this company's more successful investments. He was a partner in Grant Thornton UK LLP, a DTI Company Inspector and a Member of the Competition Commission.

Michael Jackson founded Elderstreet Investments Limited in 1990 and is its executive chairman. Michael studied law at Cambridge University and qualified as a chartered accountant with Coopers & Lybrand, before spending five years in marketing for various US multinational technology companies. For the past 25 years, he has specialised in raising finance and investing in the smaller companies in the quoted and unquoted sector. From 1983 until 2006 he was a director of FTSE 100 company The Sage Group plc, becoming chairman in 1997. He was also chairman of PartyGaming plc, another FTSE 100 company, and is chairman of Netcall plc. He is also on the board of a number of portfolio companies, including Access Intelligence plc and Fords Packaging Topco Limited.

Nicholas Lewis is a partner of Downing LLP, a business he founded as Downing Corporate Finance Limited in 1986. Downing LLP specialises in managing, promoting and administrating tax-based investments and has raised approximately £1 billion since 1991. Prior to founding Downing he was with NatWest Ventures Limited and was with Apax Partners & Co Limited before that.

All the Directors are non-executive and, with the exception of Michael Jackson, are independent of the Investment Manager.

# **CHAIRMAN'S STATEMENT**

I present the Company's Annual Report for the year ended 31 March 2021. This has been an unprecedented year with the coronavirus pandemic having impacted everybody and in a much greater way than was envisaged at the start of the outbreak.

I am pleased to report that generally the portfolio companies have performed well and stood up to many of the challenges that they have faced. Many of the businesses within the Company's portfolio have been able to adapt well to the conditions and some have completed further funding rounds which has provided reassurance for their future prospects.

#### Net asset value and results

As at 31 March 2021, the Company's Net Asset Value per share ("NAV") stood at 50.0p, representing an increase of 6.5p (14.1%) over the year after adding back dividends paid.

The Total Return to Shareholders who invested at the launch of the Company in 1998 (NAV plus cumulative dividends) now stands at 157.5p, compared to the original cost (net of income tax relief) of 80.0p per share. A summary of the position for Shareholders who invested in the Company's various other fundraisings is included on page 2 of this report.

The profit on ordinary activities after taxation for the year was £8.5 million (2020: £6.3 million loss), comprising a revenue loss of £546,000 (2020: £7,000 profit) and a capital profit of £9.1 million (2020: £6.3 million loss).

#### Management arrangements

As shareholders will be aware, the Manager, Elderstreet Investments Limited has been working with the Draper Esprit Group for several years, with all new investments made in recent years arising from that arrangement.

In line with the plans put in place at the outset of that relationship, Draper Esprit plc acquired the remaining shares of Elderstreet Investments Limited that it did not already own in February 2021.

The Board is delighted to see this transaction complete and that the Manager is now a full member of the Draper Esprit Group. We look forward to continuing to develop the Company's portfolio of growth technology investments that is already well-established, coinvesting alongside Draper Esprit plc and the EIS funds that Draper Esprit plc also manages. As part of these changes, the Company put in place a new investment management agreement, which was approved by Shareholders on 17 March 2021, a summary can be found in the Report of the Directors on page 21. The agreement is on broadly the same terms as the previous agreement but introduces a new performance incentive scheme whereby the Manager will receive a fee equal to 20% of realised gains if the overall return on the investments made in a five year period achieves an IRR exceeding 7% per annum. We believe this aligns the interests of the Manager and Shareholders well.

# Venture capital investments Portfolio activity

During the year, Draper Esprit continued to provide the Company with a strong flow of investment opportunities. The Company made four new investments and six followon investments totalling £8.9 million.

The Company also made two non-qualifying investments that were held short term and realised in the year. With uncertainly about dividends expected from existing portfolio companies, the Company made two investments in FTSE 100 companies in order to ensure that it would comfortably meet the VCT income test for the year, whereby the Company's income must be derived wholly or mainly from shares and securities. These investments produced a realised gain of £16,000 and dividend income of £52,000 during the period they were held.

The Company also received retention proceeds from the earlier exit of Podpoint Holdings Limited, of £22,000.

Further details on the investment activity can be found in the Investment Manager's report on pages 7 and 8.

#### Investment valuations

At the year end, the Company held a portfolio of 28 active investments valued at £44.8 million.

The split of the investment portfolio between growth technology investments introduced by Draper Esprit and the older legacy investments is shown below:

	Portfolio split as at 31 March 2021					
	Growth	Legacy	Cash	Total		
	Technology					
	£'000	£'000	£'000	£'000		
Cost	23,760	18,064	10,659	52,483		
Gains/(losses)	(64)	2,996	-	2,932		
Valuation	23,696	21,060	10,659	55,415		
Percentage of portfolio	42.8%	38.0%	19.2%	100.0%		

The newer growth technology investments are now the largest part of the portfolio and this proportion will continue to grow as further funds are raised and invested, and as there are further realisations from the legacy portfolio.

# **CHAIRMAN'S STATEMENT (continued)**

#### Investment valuations (continued)

The Board has reviewed the investment valuations at the year end and some adjustments have been made accordingly. The most significant valuation movements are summarised below.

Fords Packaging Topco Limited (trading as Fords Packaging Systems) makes capping and sealing systems primarily for the food and beverage industry. Despite reduced activity in the early part of the pandemic, the business has performed well and has resumed to its previous levels of trading, justifying an increase in value of £1.3 million.

Freetrade Limited, the online investing app, has increased in value by £1.1 million, as the business continues to grow and the company has successfully raised further funds.

Endomagnetics Limited (trading as Endomag), a business which has developed a magnetic tracking system for cancer tumours was increased in value by £944,000 also as a result of a successful further funding round in which the Company participated.

On the downside, IESO Digital Health Limited, the UK's largest provider of online mental healthcare, has decreased in value £950,000. The business has however stabilised and is now focussed on NHS business.

Several of the Company's investments are quoted on AIM and are valued at their share prices at 31 March 2021. The two largest such holdings performed well. The valuation of the investment in Access Intelligence plc increased by £7.0 million over the year and Fulcrum Utility Services Limited by £547,000.

Overall, the unrealised valuation movements on the portfolio resulted in a net increase of £9.7 million for the year.

Further commentary on the portfolio, together with a schedule of additions, disposals and details of the ten largest investments can be found within the Investment Manager's Report and Review of Investments on pages 9 to 15.

# **Dividends**

The Board is proposing a final dividend of 1.5p per share, to be paid on 17 September 2021 to Shareholders on the register at 20 August 2021. This will bring the total dividends paid in respect of the year to 2.5p.

# **Fundraising**

The Company completed an offer for subscription which had launched in October 2019, and closed in August 2020 having raised £13.5m.

The Company also launched a new offer for subscription in February 2021. The offer was extremely successful, reaching full capacity in a very short space of time raising £19.9 million, with shares being allotted after the year end in April 2021, raising the Company's net assets to £75 million. This provides the Company with a significant level of funds to take advantage of new opportunities and also support existing portfolio companies.

#### Share Buybacks

The Company has a policy of purchasing its own shares that become available in the market at a discount of approximately 5% to the latest published NAV, subject to regulatory and liquidity constraints.

Any Shareholders who are considering selling their shares will need to use a stockbroker. Such Shareholders should ask their stockbroker to register their interest in selling their shares with Panmure Gordon & Co.

During the year the Company purchased a total of 524,183 shares at an average price of 43.96p per share. Resolution 11 will be proposed at the AGM, to renew the authority for the Company to purchase its own shares.

#### Directorate

With the completion of the transaction which has seen the Manager become part of the Draper Esprit Group, the Company has now entered the next stage of its life. This completes a journey that ensures that we have a highquality manager which is fit for the future requirements of the Company, and we believe, over time, can deliver desirable results for Shareholders.

Michael Jackson, the founder of Elderstreet Investments Limited and a non-executive director of the Company since its launch in 1998, will step down at the forthcoming AGM. Michael has made a substantial contribution to the Company over those years in his role as the investment manager and as a non-executive director. On behalf of the Board, I would like to thank him for all he has done for the Company over the last 23 years and wish him well for the future. The whole board will miss working with him.

# **CHAIRMAN'S STATEMENT (continued)**

# **Directorate (continued)**

The Company intends to appoint Richard Marsh to represent our new investment manager, Draper Esprit, as a non-executive director of the Company with effect from 11 August 2021, following the AGM. Richard is Senior Partner at Draper Esprit Plc, a member of the Investment Committee and co-founded and built the EIS activities within the Draper Esprit Group from 2011. He has been a venture capital investor since 2007 and prior to that had a decade of operating experience in the software sector. As an entrepreneur he was Founder/CEO of Datanomic, a software business that was sold to Oracle. Richard holds an MA and PhD from Cambridge University and an MBA from IMD, Lausanne where he was a Sainsbury's Management Fellow. The Board has been working with Richard for some time in his role at Draper Esprit and believes he will be an excellent addition to the Board.

#### Annual General Meeting ("AGM")

The Directors are now reviewing the composition of the Board to ensure that it comprises an appropriate balance of skills, particularly in view of the increasing proportion of growth technology investments.

With social distancing restrictions expected to be relaxed we are planning to hold a physical AGM this year with Shareholders able to attend.

The AGM will take place at 20 Garrick Street, WC2E 9BT on 11 August 2021 at 11 a.m.

Three items of special business are proposed at the AGM:

- one in respect of the authority to buy back shares as noted above; and
- two in respect of the authority to allot shares.

Full details of the business to be conducted at the AGM is included in the Notice of the AGM at the back of this Report. Shareholders are encouraged to submit their votes using the Form of Proxy which can be scanned and emailed to devctagm@downing.co.uk. Furthermore, the Board continues to welcome questions from Shareholders which can be sent to the same email address.

#### Outlook

The Board has been pleased with the overall performance of the portfolio throughout the pandemic and the fact that the flow of new investments quickly resumed after a short pause. As the economy gradually starts to return to more normal conditions and with the Investment Manager now formally part of the Draper Esprit Group, we expect new investment activity to increase further over the coming year, particularly as the Company now has a significant level of new funds available for investment.

We believe that the portfolio includes a number of growth technology prospects that have the potential to drive performance going forward, and some of our legacy portfolio investments are also well positioned.

The Board was very encouraged to see the positive response by investors to the recent fundraising and is now considering plans for the next VCT fundraising season. We will of course let Shareholders know details in due course.

The next update for Shareholders will be the Half-Yearly Report to 30 September 2021, which we expect to be published in December.



David Brock Chairman

2 July 2021



# **INVESTMENT MANAGER'S REPORT**

The co-investment arrangements with Draper Esprit plc to share deal flow, management experience and investment opportunities, continue to be positive from both an investment and a fundraising perspective. We refer internally to the Company having two elements of its portfolio; a new technology portfolio invested alongside other Draper Esprit funds and a legacy portfolio assembled before the Draper Esprit arrangement.

In a year which has been difficult for many people and businesses, our portfolio companies have demonstrated resilience and, in many cases, growth, even in these uncertain times. There has been a broad spectrum of coronavirus experiences within the portfolio, from companies in sectors with challenging trading to others which have had a dramatic acceleration and growth because of the dynamics of the past year. No businesses have failed. Against the difficult backdrop of the pandemic, the results for the Company show a year on year increase in NAV of 6.5 pence per share after adding back dividends paid from a low in March 2020 reflecting 'peak Covid'.

Despite the pandemic, deal flow has continued to be strong and the team completed four new investments totalling  $\pm 5.4$  million alongside six follow-on investments totalling  $\pm 3.5$  million. There were no new exits.

Post the year end, two new investments have completed totalling £0.8 million and one further follow-on totalling £0.1 million, with a further two new investments totalling £3.2 million having been signed off which are awaiting HMRC Advanced Assurance prior to completing.

Within the technology portfolio, six companies took advantage of the Government-backed Future Fund Loan Scheme. Due to the VCT scheme rules, participation by the VCT in these rounds is prohibited. This has resulted in some downward pressure on the VCT valuation of these companies, as these loans have a first priority return above the VCT equity holding. These loans have options to be repaid or converted in future funding rounds.

Over the year, the Company recorded a 6.5p increase in the Total Return (net asset value including cumulative dividends), from 151.0p to 157.5p. The NAV per share rose by 4.0p to 50.0p after paying dividends of 2.5p in the year.

Within the Draper Esprit portfolio, four new investments were made into the following companies:

	£'000
ThoughtMachine	2,400
Cloud native core banking software	
Ravelin	1,133
Al fraud management software	
Primary Bid	950
Consumer facing IPO platform	
RiverLane Research	901
Quantum Computing operating software	
-	5,384

These investments were all made alongside Draper Esprit funds and often included other corporate and venture capital investors. This corroborates the strategy of investing alongside a strong syndicate of investors. In all of these new investments, a member of the Draper Esprit group is a representative on the portfolio company board. At the year end the total Draper technology portfolio consisted of 22 companies and post the period end a further two new deals have completed with two more committed. As we flagged in last year's report, we expect there to be continuing follow-on investments into the Draper Esprit businesses currently in the portfolio.

During the year, two of the technology portfolio companies have attracted sizeable follow on investments at attractive valuations gains. Freetrade, the commission free trading app, raised a further \$69m led by Left Lane Capital, a new investor, to accelerate its European growth.

Endomag, the cancer detection company, raised a further £15 million from existing investors, including the VCT, to accelerate growth. Endomag has been officially named as one of the 'FT 1000: Europe's Fastest Growing Companies of 2021'. The list is compiled of the top 1,000 companies in Europe as measured by revenue growth, with Endomag the 7th highest rated Healthcare company featured.

On the downside, provisions have been made for a number of companies for example where there is an envisaged financing requirement that has not yet concluded. These may take the form of convertible loans which the VCT are prohibited from investing in, and while positive for the portfolio company cash flow, are potentially dilutive, or where there are evolving strategic changes underway. These provisions are a point in time impairment that may be removed in due course.

# **INVESTMENT MANAGER'S REPORT (continued)**

Within the legacy portfolio, Fords Packaging Topco Limited, a manufacturer of capping and sealing technology products, continues to perform well and is recovering from the initial setback of the Covid crisis which resulted in a temporary stalling of orders as engineers were not able to travel globally. The order book remains healthy and we believe that Fords still has the potential to provide further upside.

There are two meaningful AIM companies in the legacy portfolio; Access Intelligence and Fulcrum. Access Intelligence has performed extremely well over the year increasing in value by 188%. Fulcrum has risen 106% over the period.

Lyalvale Express Limited, the shotgun cartridge manufacturer, has had a tough year with a year on year sales drop, albeit management has ensured the business remains profitable with good cash resources. Management is hopeful of a recovery in the coming year's shooting market.

After the year end the VCT allotted £19.9 million of Ordinary Shares under the 2021 prospectus offer. The Manager remains confident that the new funds raised over the past fundraising seasons will be invested within the qualifying timeframe.

It has been a busy period for the Company which has seen a significant level of new investment and follow-on activity. Whilst the new Draper Esprit investments offer some exciting prospects for the future, a number of these businesses are still at an early stage and it is too soon to judge their ultimate trajectory, although several are showing good promise. In summary, despite the continuing challenges of Covid we are encouraged by the resilience of the portfolio and many of the companies in which we have invested continue to show strong growth. It continues to be our priority to support our existing portfolio and to make new investments in businesses that can innovate and grow despite the healthcare crisis.

As a final point we would like to inform the Shareholders that Draper Esprit plc, the parent company of the Investment Manager, has, in the last year, adopted a Policy around Responsible Investment & Sustainability. This Policy was adopted for and on behalf of the Draper Esprit group following approval by the board of directors of Draper Esprit plc on 28 September 2020, and summarises our values, our environmental, social and governance (ESG) goals, and our approach to responsible investment. This policy is available to view on the Draper Esprit plc website via the link below:

draperesprit.com/investors/sustainability

Elderstreet Investments Limited2 July 2021Part of the Draper Esprit Group

# **REVIEW OF INVESTMENTS**

# Portfolio of investments

The following investments were held at 31 March 2021. All companies are registered in England and Wales, with the exception of Fulcrum Utility Services Limited, which is registered in the Cayman Islands.

exception of Fulcrum Utility Services Limited, which is re	Cost £'000	Valuation £'000	Valuation movement in year £'000	% of portfolio by value	Total value of other funds managed by Draper Esprit plc <sup>1</sup> £'000
Ten largest venture capital investments (by value)					
Access Intelligence plc*	2,586	10,788	7,046	19.5%	-
Fords Packaging Topco Limited	2,433	6,878	1,252	12.4%	-
Endomagnetics Limited	2,147	4,644	944	8.4%	33,434
Back Office Technology Limited	1,420	2,409	-	4.3%	19,240
Thought Machine Group Limited	2,400	2,400	-	4.3%	25,827
Freetrade Limited	600	2,367	1,107	4.3%	29,448
Evonetix Limited	1,485	1,882	7	3.4%	7,302
Lyalvale Express Limited	1,915	1,428	-	2.6%	-
Roomex Limited	1,081	1,174	246	2.1%	8,785
Ravelin Technology Limited	1,133	1,133	-	2.1%	8,123
	17,200	35,103	10,602	63.4%	132,159
Other venture capital investments					
Fulcrum Utility Services Limited*	386	1,061	547	1.9%	-
IESO Digital Health Limited	1,900	950	(950)	1.7%	4,076
PrimaryBid Limited	950	950	-	1.7%	5,376
River Lane Research Limited	901	901	-	1.6%	8,108
Resolving Limited	799	799	-	1.4%	4,492
Crowdcube Limited	400	750	274	1.4%	9,623
United Authors Publishing Limited	442	719	277	1.3%	1,596
IXL PremFina Limited	756	660	282	1.2%	1,688
Sweepr Technologies Limited	515	526	-	0.9%	4,722
Cashfac plc	260	525	-	0.9%	-
Hadean Supercomputing Limited	400	400	-	0.7%	4,822
StreetTeam Software Limited	2,819	320	(137)	0.6%	7,558
RealEyes Holding Limited	430	262	(168)	0.5%	6,010
Macranet Limited	1,037	259	-	0.5%	-
Apperio Limited	500	250	(250)	0.5%	1,475
Push Dr Limited	1,873	159	(459)	0.3%	3,982
Servoca plc	333	120	-	0.2%	
Lifesize Inc (formerly Light Blue Optics Limited)	483	42	(286)	0.1%	25
AngloINFO Limited	3,527		(200)	-	-
Ocelot Realisations Limited (formerly Baldwin & Francis Ltd)	1,534	-	-	-	_
Uvenco UK plc*	1,326	-	-	-	_
Location Sciences Group plc*	860	-	-	-	_
Kellan Group plc*	657	-	-	-	_
The National Solicitors Network Limited	501	_	_	_	_
AppUx Limited	326	_	_	_	_
The QSS Group Limited	268				_
RB Sport & Leisure Holdings plc	188			_	_
Infoserve Group plc	188	-	-	-	-
Sift Limited	128	-	-	-	-
	24,624	- 9,653	(870)	- 17.4%	- 63,553
	41,824	44,756	9,732	80.8%	195,712
Cash at bank and in hand	-	10,659		19.2%	_
Total investments	-	55,415	. =	100.0%	=

\* Quoted on AIM



All venture capital investments are unquoted unless otherwise stated

<sup>1</sup>Other funds also managed by Draper Esprit Plc as Investment Manager as at 31 March 2021 include Draper Esprit Plc and Draper Esprit EIS

# Investment movements for the year ended 31 March 2021

ADDITIONS	
Venture capital investments	£'000
Thought Machine Group Limited	2,400
Endomagnetics Limited	1,235
Ravelin Technology Limited	1,133
PrimaryBid Limited	950
River Lane Research Limited	901
Back Office Technology Limited	720
Evonetix Limited	692
Roomex Ltd	465
StreetTeam Software Limited	316
Push Dr Limited	117
	8,929
GlaxoSmithKline plc**	1,968
J Sainsbury plc**	514
	2,482
	11,411

# DISPOSALS

	Value at		Profit/(loss)	Realised
Cost	1 April 2020*	Proceeds	vs cost	gain/(loss)
£'000	£'000	£'000	£'000	£'000
1,968	1,968	1,987	19	19
514	514	511	(3)	(3)
500	-	-	(500)	-
125	-	-	(125)	-
-	-	22	22	22
3,107	2,482	2,520	(587)	38
	<b>£'000</b> 1,968 514 500 125 -	Cost         1 April 2020*           £'000         £'000           1,968         1,968           514         514           500         -           125         -	Cost         1 April 2020*         Proceeds           £'000         £'000         £'000           1,968         1,968         1,987           514         514         511           500         -         -           125         -         -           22         -         22	Cost         1 April 2020*         Proceeds         vs cost           £'000         £'000         £'000         £'000           1,968         1,968         1,987         19           514         514         511         (3)           500         -         -         (500)           125         -         -         (500)           -         -         22         22

\* Adjusted for purchases in the year where applicable

\*\* Quoted on the Main Market of the London Stock Exchange

# Further details of the ten largest investments are as follows:

Access Intelligence plc www.accessintelligence.com	Cost at 31/03/21: Cost at 31/03/20: Investment comprises:		£2,586,000 £2,886,000	Valuation at 31/03/21: Valuation at 31/03/20:	£10,788,000 £3,742,000
accessintelligence	Equity share options:		£2,586,000 £Nil	Valuation method:	Bid price
	Audited accounts:	30/11/20	30/11/19	Dividend income:	£Nil
	Turnover:	£19.1m	£13.4m	Loan note income:	£Nil
	Loss before tax:	(£5.7m)	(£2.9m)	Proportion of capital held:	8.1%
	Net assets:	£9.1m	£14.0m	Diluted equity:	8.9%

Access Intelligence is a leading vendor of software for public relations, public affairs and stakeholder communication professionals seeking to identify, understand and engage with the right influencers.

**Fords Packaging Topco** Limited www.fordsps.com



Cost at 31/03/21:		£2,433,000	Valuation at 31/03/21:	£6,878,000
Cost at 31/03/20:		£2,433,000	Valuation at 31/03/20:	£5,626,000
Investment compri	ses:			
Equity shares:		£2,425,000	Valuation method: Earr	nings multiple
8% loan note:		£8,000		
Audited accounts:	30/06/19	30/06/18	Dividend income:	£Nil
Turnover:	£9.3m	£7.7m	Loan note income:	£1,000
Profit before tax:	£1.3m	£1.1m	Proportion of capital held:	48.7%
Net assets	£4.2m	£3.6m	Diluted equity:	46.4%

Based in Bedford, Fords is a leading supplier of capping presses and also manufactures Rotary Sealers. It is widely known for its expertise in sealing and closure technology for food and drink applications where high standards of hygiene are required.

Endomagnetics Limited www.endomag.com	Cost at 31/03/21: Cost at 31/03/20: Investment comprises: Preference shares:	£2,147,000 £912,000 £2,147,000	Valuation at 31/03/21: Valuation at 31/03/20: Valuation method: Earn	£4,644,000 £2,466,000 ings multiple
endomag	Profit Defore tax. Information i	not published	Dividend income: Proportion of capital held: Diluted equity:	£Nil 3.7% 3.3%

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Endomag was founded in 2007 as a spin-out from the University College London (UCL) and the University of Houston. With the aim of bringing cancer care to everyone, everywhere, Endomag is developing a clinical platform that uses safe magnetic fields to power diagnostic and therapeutic devices. The company is currently selling products across Europe, the Middle East, Africa and Australasia and is seeking marketing authorisation in other countries to deliver its technology to global markets.

	,409,000
Cost at 31/03/20: £700,000 Valuation at 31/03/20: £1	,690,000
h Investment comprises:	
Equity B1 shares: £700,000 Valuation method: Calibration	to price
Equity B3 shares: £720,000 of recent inv	estment
Audited accounts: 31/03/20 31/03/19 Dividend income:	£Nil
CLOUD Turnover: Information not published	
Profit before tax: Information not published Proportion of capital held:	2.6%
Net assets: £9.5m £12.7m Diluted equity:	2.0%

Back Office Technology Limited trading as Form3 is a complete end to end 'Payments As A Service' technology provider. Their real-time payment platform helps banks, fintechs, financial institutions, e-commerce gateways and card providers process a wide range of payments quickly, simply and cost effectively.

Thought M Limited thoughtma	a <b>chine Group</b> chine.net	Cost at 31/03/21: Investment comprises: B1 Preference shares:		£2,400,000 £2,400,000	Valuation at 31/03/21: Valuation method: Calibra	£2,400,000 tion to price t investment
	Thought Machine	Audited accounts: Turnover: Loss before tax: Net assets:	31/12/19 £14.4m (£25.6m) £9.2m	31/12/18 £5.7m (£19.6m) £2.9m	Dividend income: Proportion of capital held: Diluted equity:	£Nil

Thought Machine Group Limited is as a software company which has developed a platform that builds cloud native technology to revolutionise core banking for its customers in the UK and Singapore.

Freetrade Limited freetrade.io	Cost at 31/03/21: Cost at 31/03/20: Investment comprises:		£600,000 £600,000	Valuation at 31/03/21: Valuation at 31/03/20:	£2,367,000 £1,260,000
🐇 Freetrade	Equity shares:		£600,000	Valuation method: Calibra of recent	tion to price t investment
	Audited accounts: Turnover:	30/09/19 -	30/09/18 -	Dividend income:	£Nil
	Loss before tax: Net assets:	(£3.9m) £4.8m	(£1.3m) £2.7m	Proportion of capital held: Diluted equity:	1.0% 0.9%

Freetrade Limited is a financial technology company that offers a share dealing service. Freetrade is used by 700,000 customers.

**Back Office Tech** Limited www.form3.tech





Evonetix Limited www.evonetix.com	Cost at 31/03/21: Cost at 31/03/20: Investment compris		£1,485,000 £793,000	Valuation at 31/03/21: Valuation at 31/03/20:	£1,882,000 £1,183,000
evonetix	Preference shares: Equity Shares:		£793,000 £692,000	Valuation method: Calibration	ation to price It investment
	Audited accounts: Turnover:	31/12/19 Information no	31/12/18 ot published	Dividend income:	£Nil
	Profit before tax:	Information no	ot published	Proportion of capital held	3.5%
	Net assets:	£3.6m	£6.4m	Diluted equity:	2.9%
	Evonetix Ltd develo arrays, to facilitate			the parallel synthesis of D nthetic biology.	NA on silicon

Lyalvale Express Limited www.lyalvaleexpress.com	Cost at 31/03/21: Cost at 31/03/20: Investment comprises:		£1,915,000 £1,915,000	Valuation at 31/03/21: Valuation at 31/03/20:	£1,428,000 £1,428,000
	Equity shares:		£1,915,000	Valuation method: Earn	nings multiple
LYALVALE EXPRESS	Audited accounts:	28/03/20	30/03/19	Dividend income:	£18,000
	Turnover:	£6.3m	£6.9m		
	Profit before tax:	£0.7m	£0.7m	Proportion of capital held	: 44.2%
	Net assets:	£10.0m	£9.6m	Diluted equity:	44.2%

Lyalvale is the leading producer of shotgun ammunition in the UK. It has developed a range of more than 30 different models of cartridge, suitable for both game and clay shooting.

Roomex Limited



Cost at 31/03/21: Cost at 31/03/20: Investment compr	£6	81,000 516,000	Valuation at 31/03/21: Valuation at 31/03/20:	£1,174,000 £463,000
Equity A1 shares:		516,000	Valuation method: Calibr	ation to price
Equity A3 shares:	£4	65,000	of rece	nt investment
Audited accounts: Turnover: Profit before tax: Net assets:	30/09/20 30 Information not pul Information not pul Information not pul	blished	Dividend income: Proportion of capital held Diluted equity:	£Nil : 4.0% 3.5%

Roomex UK limited is the leading travel management platform for the mobile workforce who carry out project-based travel. Roomex helps customers book, manage, pay and analyse all travel accommodation and expenses in one place - saving both time and money.

Ravelin Technology Limited www.ravelin.com



Cost at 31/03/21:	£1,133,000	Valuation at 31/03/2	1: £1,133,000
Investment comprises:			
C1 Equity shares:	£1,133,000	Valuation method:	Calibration to price
		O	of recent investment

Audited accounts:31/12/1931/12/18Dividend income:fNilTurnover:Information not publishedProportion of capital held:1.3%Profit before tax:Information not publishedProportion of capital held:1.3%Net assets:£4.0m£7.6mDiluted equity:1.2%

Ravelin Technology Limited provides sophisticated technology and dedicated support to help prevent evolving fraud threats.

### Notes on the top ten investment disclosures

Except where disclosed, the proportion of equity held by each investment also represents the level of voting rights held by the Company in respect of the investment.

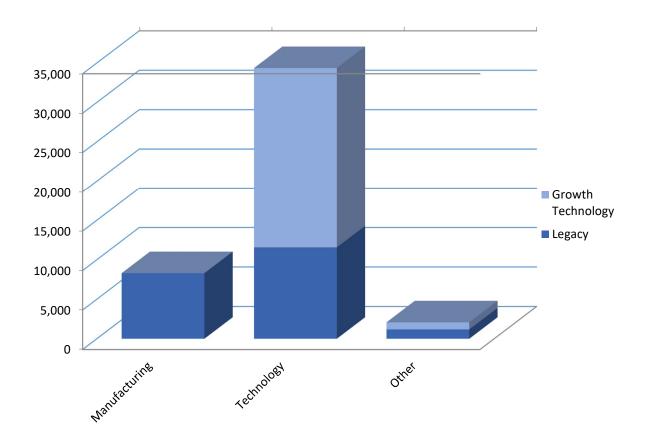
Loan notes disclosed in the above tables are valued at current expected redemption value, which is normally at par.

"Information not published" arises from the fact that the company files small company accounts and does not make turnover and profit before tax figures publicly available.



# Analysis of investments by commercial sector

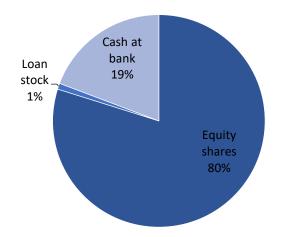
The split of the venture capital investment portfolio by commercial sector (by value at 31 March 2021) is as follows:



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# Analysis of investments by nature of instrument

The following chart summarises the Company's investment portfolio by the nature of instrument held (by value at 31 March 2021):



# VCT Qualifying and non-qualifying investments

The Company's assets have been employed in accordance with the targets set out in the Investment Policy. The allocation of investments currently included in the HMRC VCT Qualification test is shown below:

Split of investments by value (according to VCT regulations)	Actual	Target*
VCT Qualifying investments	93.1%	>80%
Non-qualifying investments (including cash at bank)	6.9%	<20%
Total	100.0%	100%

The above table excludes funds raised under the recent Offers for Subscription, which are not yet included in the VCT Qualification test.

# **STRATEGIC REPORT**

The Directors present the Strategic Report for the year ended 31 March 2021. The Board has prepared this report in accordance with the Companies Act 2006 (Strategic Report and Directors' Reports) Regulations 2013.

#### Principal objectives and strategy

The Company is a Venture Capital Trust whose principal investment objectives are outlined on page 3.

As a Venture Capital Trust, Investors are required to hold their shares for a minimum period of five years in order to retain their income tax relief.

# **Business review and developments**

As at 31 March 2021 the investment portfolio had increased in value by £18.7 million (31 March 2020: £2.6 million decrease) including additions of £11.4 million (2020: £5.2 million). Realised gains on investment disposals totalled £38,000 for the year (2020: £120,000).

Total running costs for the year including expenses charged to capital, exceeded revenue income by £1.2 million (2020: £628,000). There was no performance fee in 2021 (2020: nil). The annualised ongoing charges ratio has reduced to 2.4% (2020: 3.3%) due to the increase of net assets.

The total gain for the year was £8.5 million (2020: £6.3 million loss). Net assets as at 31 March 2021 were £55.4 million (2020: £36.7 million). Dividends paid during the year totalled £2.7 million (2020: £2.4 million).

The cash balances held by the VCT increased from £8.4 million as at 31 March 2020 to £10.7 million as at 31 March 2021. This was due to the October 2019 Offer, which closed on 31 August 2020, raising £13.5 million and VCT Qualifying investments made during the year. In February 2021, the Company launched a further offer, raising £19.9 million for which shares were allotted in April 2021, increasing the Company's net assets to £75 million.

The Company's business and developments during the year are reviewed further in the Chairman's Statement, the Investment Manager's Report and the Review of Investments.

#### **Key performance indicators**

At each Board meeting, the Directors consider a number of performance measures to assess the Company's level of success in meeting its Investment Policy (as shown on page 18). The Board believes the Company's key performance indicators are Net Asset Value (NAV), Total Return (NAV plus cumulative dividends paid to date) and dividends per share (see page 2). The performance of the VCT, measured by historic Share Price Total Return, is shown by the graph on page 25. The net asset value per share and total return is defined as an Alternative Performance Measure and the Board considers these to be the primary measure of shareholder value.

The Chairman's Statement and Investment Manager's Report include further commentary on the Company's activities and future prospects.

# **Principal risks and uncertainties**

The Board has carried out a robust assessment of the emerging and principal risks facing the Company, including those that would threaten its business model, future performance, solvency and liquidity. The Board has ensured that there are policies in place for managing each of these risks. The principal financial risks faced by the Company, which include interest rate, investment price, credit and liquidity risks, are summarised within note 15 of the financial statements. Note 15 also includes an analysis of the sensitivity of the valuation of the portfolio to changes in key valuation inputs.

Other principal risks faced by the Company have been assessed by the Board and grouped into the key categories outlined below:

- Underperformance;
- Regulatory;
- Operational; and
- Economic, political and other external factors.

# Underperformance

The Company holds investments in unquoted and quoted UK businesses, with a focus on the technology sector. Poor investment decisions or a lack of effective monitoring and management of investments could result in a reduction in the NAV of the Company. In addition, as the Company may not be in control of the timing of its exits, owing to its minority shareholding in the portfolio companies, there is a risk that sales prices are not maximised.

The Investment Manager, along with Draper Esprit plc, have significant experience in investing in unquoted UK companies and engage reputable and experienced advisers at each stage of the investment process. Furthermore, the Board regularly reviews the performance of the portfolio.

# Principal risks and uncertainties (continued) Regulatory

The Company, as a fully listed Company on the London Stock Exchange with a premium listing and as a Venture Capital Trust, operates in a complex regulatory environment and therefore faces related risks. A breach of the VCT Regulations could result in the loss of VCT status and consequent loss of tax reliefs currently available to Shareholders and the Company being subject to capital gains tax. Serious breaches of other regulations, such as the Listing Rules of the Financial Conduct Authority and the Companies Act, could lead to suspension from the Stock Exchange and damage to the Company's reputation.

The Board receives quarterly reports from the Investment and Administration Managers, which monitor the compliance of these risks, and places reliance on them to give updates in the intervening periods. These policies have remained unchanged since the beginning of the financial year. Philip Hare & Associates LLP provides regular independent reviews of the Company's VCT status, as well as advice on VCT compliance issues as and when they arise.

In order to further mitigate this risk, the Board monitors regulatory and legislative developments. The Company also has a strong compliance culture and systems in place to ensure that the Company complies with all of its regulatory requirements.

Further commentary on VCT Status is provided on pages 18 and 19.

# Operational

The Company relies on the Investment Manager, Administration Manager and other third parties to fulfil many of its operational requirements and duties. A provision of inferior services by one or more of these parties could lead to inadequate systems and controls or inefficient management of the Company, its assets and its reporting requirements.

The Company, the Investment Manager and the Administration Manager engage experienced and reputable service providers, the performance of which is reviewed on an annual basis by the Board. In addition, the Audit Committee reviews the Internal Control and Corporate Governance Manual on an annual basis.

Wider political and economic events also have the potential to impact the performance and therefore valuations of the unquoted companies in the portfolio as a result of a deterioration in business and consumer confidence. This is mitigated by holding a diversified portfolio of investments across a wide range of technology subsectors.

# Economic, political and other external factors

Fluctuations in the stock market due to economic recession or monetary policy could affect the valuations of quoted investee companies, even if such companies are performing to plan. The impact of this on the NAV of the Company is mitigated by the portfolio largely consisting of investments in unquoted companies.

Wider political and economic events also have the potential to impact the performance, and therefore valuations of, the unquoted companies in the portfolio as a result of a deterioration in business and consumer confidence. This is mitigated by holding a diversified portfolio of investments across a wide range of sectors and subsectors.

On 11 March 2020, the World Health Organisation declared the outbreak of a strain of novel coronavirus disease, Covid-19, a global pandemic which continues to result in a number of lockdown restrictions on individuals and business operations. The Board recognises that the resulting restrictions and subsequent major developments have had an impact on year end valuations and has negatively impacted the prospects of some businesses within the portfolio.

# **Viability statement**

In accordance with Corporate Governance best practice, the Directors have assessed the emerging and principal risks facing the Company over a longer period than the 12 months required by the 'Going Concern' provision. The Board has conducted this review for a period of six years from the balance sheet date, this being the time horizon after which all investors will have passed their five-year holding period.

The six-year review considers the principal risks facing the Company, which are summarised within note 15 as well as the Company's cash flows, dividend cover and VCT monitoring compliance over the period. This includes the impact of the coronavirus pandemic and any other risks which may adversely impact its business model, future performance, solvency or liquidity. The sixyear review makes assumptions that the capital recycling likely to occur, expenses, dividends and share buybacks will remain at their normal levels.

The Directors believe that the Company is well placed to manage its business risks successfully. Based on the results the Board believes that, taking into account the Company's current position and subject to the emerging and principal risks faced by the business, the Company will be able to continue in operation and meet its liabilities as they fall due for a period of at least six years from the balance sheet date.

# **Business Model**

The Company operates as a Venture Capital Trust to ensure that its Shareholders can benefit from tax reliefs available.

The business of the Company is to act as an investment company, investing in a portfolio which meets the conditions set within its Investment Policy, as shown on the next page.

# **Share Buybacks**

The Company operates a policy of buying in shares at a discount of approximately 5% to the latest published NAV, subject to regulatory and liquidity constraints.

During the year the Company purchased a total of 524,183 Shares at an average price of 43.96p per share. These Shares were subsequently cancelled.

Resolution 11 will be proposed at the forthcoming AGM, to renew the authority for the Company to purchase its own Shares.

#### **Investment Policy**

The Company's current Investment Policy is as follows:

The Company currently holds a portfolio which is mixed by sector, with new investment activity focused on the technology sector.

The Company will continue to invest in a diversified portfolio of companies, predominantly in the technology sector, with a particular emphasis on unquoted companies which will usually have the following characteristics:

- 1. Companies which meet the VCT criteria with the ability to grow, which are seeking growth capital;
- A strong, balanced and well-motivated management team;
- Investments where the Manager can typically be an active investor and have a board or observer position;
- 4. Companies with products or services which have the potential to sustain a competitive advantage; and
- 5. Companies with reasonable prospects of achieving a trade sale or stock market flotation.

Future VCT Qualifying Investments will usually be syndicated alongside other Draper Esprit funds and are expected to have a deal size of up to the greater of £1.5 million or 10% of the Net Asset Value of the Company, with a focus on the following technology sectors:

 Consumer Technology: companies with exceptional growth opportunities in international markets that are underpinned by new consumer facing products, innovative business models and proven execution capabilities;

- Enterprise Technology: companies developing the software infrastructure, applications and services that drive productivity improvements, convenience and cost reduction for enterprises;
- Hardware and Deep Technology: companies developing different technologies that underpin advances in computing, consumer electronics and other industries; and
- Healthcare and Wellness: companies leveraging digital and other technologies to create new products and services for the health and wellness market.

# **Risk Diversification**

The Company's portfolio will be diversified by investing in a portfolio of VCT qualifying investments covering a number of technology sectors. The maximum that the Company will hold in a single investment (by value at the time of investment) is 15% of funds invested.

#### Non-Qualifying Investments

The Company will invest such funds not utilised in VCT Qualifying Investments in cash and other near cash assets, as permitted under VCT regulations.

# Venture Capital Trust regulations

The Company will be managed with the intention of maintaining its VCT status by satisfying a number of tests set out in Part 6 of the Income Tax Act 2007. Compliance with the applicable VCT Regulations is disclosed on the next page.

#### Borrowings

It is not the Company's intention to have any long-term borrowings. However, the Company does have the ability to borrow not more than 10% of the aggregate of the nominal capital of the Company (being issued and paid up) plus the amounts standing to the credit of the consolidated reserves of the Company.

At 31 March 2021 the maximum amount of borrowings allowed, without the previous sanction at a General Meeting, stood at £5.5 million. There are no plans to utilise this ability at the current time.

# VCT Status

In continuing to maintain its VCT status the Company complies with a number of regulations, as set out in Part 6 of the Income Tax Act 2007.

The Company has retained Philip Hare & Associates LLP to advise it on compliance with VCT requirements, reporting directly to the Board. Philip Hare & Associates LLP works closely with the Managers of the Company, undertaking reviews of the VCT compliance status of new investment opportunities, providing regular compliance updates on the Company's existing portfolio of investments and providing advice on VCT compliance issues as and when they arise.

# VCT Status (continued)

Compliance with the main VCT regulations as at 31 March 2021, and for the year then ended, is summarised as follows:

- 1. 80% of its investments is held in qualifying companies; 93.1%
- At least 70% of the Company's qualifying investments (by value) are held in "eligible shares" (funds raised before 5 April 2011 are excluded);
- At least 10% of each investment in a Complied qualifying company is held in "eligible shares";
- No investment constitutes more than 15% of the Company's portfolio Complied (by value at the time of investment);
- The Company's income for each financial year is derived wholly or mainly from shares and securities;

71.9%

- The Company distributes sufficient revenue dividends to ensure that not more than 15% of the income from shares and securities in any one year is retained; and
- 7. Prior to 5 April 2012, the maximum unit size of £1 million in each VCT qualifying investment (per tax year). Post 5 April 2012 the maximum investment by a VCT in any company is £5 million (£10 million for a 'knowledge-intensive' company) in the twelve months ending on the date of the VCT's investment.

The most recent changes to the VCT Regulations sought to strengthen the availability of capital for innovative growth businesses in the UK. The Board and Investment Manager are working together, alongside the Administration Manager, to meet the new requirements. The Board is confident that the deal sharing arrangements with Draper Esprit plc mean that the Company is well placed to comfortably meet the criteria.

# Statement on s172

Under section 172 of the Companies Act 2006, the Board has a duty to promote the success of the Company, and when making decisions for the long term, have regard to a range of matters including:

- the likely consequences of any decision in the long term;
- the interest of the Company's employees;
- the need to foster the Company's business relationships with suppliers, customers and others;
- the impact of the Company's operations on the environment and community;
- the desirability of the Company maintaining a reputation for high standards of business conduct; and
- the need to act fairly between Members of the Company.

However, the Company has no employees (other than its Directors) and no customers in the traditional sense. It is normal practice for Venture Capital Trusts to delegate authority for day-to-day management and administration of the Company to third parties. The Board will then engage with the third parties in setting, approving and overseeing the execution of the business strategy and related policies. In accordance with the Company's nature as a Venture Capital Trust, the Board's principal concern has been, and continues to be, the interest of the Company's Shareholders taken as a whole as well as continuing to monitor portfolio management in light of the Company's objectives.

In addition to this, the Board has a responsible governance culture and has due regard for broader matters so far as they apply including the expectations of its regulators. Specifically, the Board engages with the Investment Manager at every Board meeting where it will review the financial and operational performance, as well as legal and regulatory compliance. The Board also reviews its relationships with other service providers at least annually as well as other areas over the course of the financial year including the Company's key risks; stakeholder-related matters; diversity and inclusivity; environmental matters; and corporate responsibility and governance.

The Investment Manager regularly engages with Shareholders, by producing half yearly reports and reporting back to the Board. The Board also encourage all Shareholders to attend the AGM and welcomes any other communications from Shareholders. Its main stakeholders therefore comprise of the Shareholders, the Investment Manager, other service providers and investee companies.

# Statement on s172 (continued)

The principal decisions made or approved by the Directors during the year include dividend declarations and the launch of a new offer for subscription. In taking these decisions, the Directors considered their duties under section 172 of the Act. Principal decisions have been defined as those that have a material impact to the Company and its key stakeholders. The results of the AGM and GM showed that the Director's views were in line with the Shareholders, as both the approval of the final dividend and the authority to allot shares received 99% of the Shareholder's votes. The Board involved the Investment Manager closely in discussions on dividends and fundraising and had their support.

#### Environmental, social and human rights policy

The Company seeks to conduct its affairs responsibly. Where appropriate, the Board and the Managers take environmental, social and human rights factors into consideration when making investment decisions. As noted in the Investment Manager's report the Investment Manager has developed an environmental, social and governance policy which is applied when providing services to the Company.

# **Global greenhouse gas emissions**

The Company has no greenhouse emissions to report from its operations, nor does it have responsibility for any other emissions producing sources under the Companies Act 2006 (Strategic Report and Director's Reports) Regulations 2013.

## **Directors and senior management**

The Company does not have any employees, including senior management, other than the Board of the four male non-executive directors. There are no female directors. The Company's policy regarding diversity is set out in full in the Corporate Governance Statement on page 27.

Whilst the Board has delegated the day to day operation of the Company to its advisers, details of which are contained within the Report of the Directors, they retain the responsibility of planning, directing and controlling the activities of the Company.

#### **Future Prospects**

The Company's future prospects are set out in the Chairman's Statement and Investment Manager's Report.

By order of the Board

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Grant Whitehouse Company Secretary Draper Esprit VCT plc Company number: 03424984 Registered office: 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

2 July 2021

# **REPORT OF THE DIRECTORS**

The Directors present the Annual Report and Financial Statements of the Company for the year ended 31 March 2021.

# Share capital

During the year the Company issued a total of 31,328,577 Ordinary Shares of 5p each ("Ordinary Shares") at an average price of 43.09p per share, under the offer that launched in October 2019. The gross proceeds of the Offer were £13.5 million, with issue costs in respect of the Offer amounting to £455,000.

During the year, the Company purchased 524,183 Ordinary Shares for cancellation for an aggregate consideration of £230,000, equating to an average price of 43.96p per share. The purchases were undertaken at an average discount of 6.3% to the most recently published NAV, as at the date of purchase. These shares were subsequently cancelled.

The total number of Ordinary Shares in issue at 31 March 2021 was 110,738,558.

In February 2021 the Company launched a further Offer. Between the balance sheet date and the date of this report, 36,146,095 Ordinary Shares were issued at an average price of 55.13p per Ordinary Share raising £19.9 million. At the date of this report the total number of Ordinary Shares in issue was 146,518,217. There are no other share classes in issue.

# **Results and dividends**

	£'000	Pence per share
Profit on ordinary activities after tax for the year ended	8,533	7.9
Dividends paid in the year		
23 October 2020	1,571	1.5
23 March 2021	1,107	1.0
	2,678	2.5

Your Company will pay a final dividend of 1.5p per Ordinary Share on 17 September 2021, to Shareholders on the register at 20 August 2021, subject to Shareholder approval at the AGM.

#### Directors

The Directors of the Company during the year were as follows:

David Brock (Chairman) Hugh Aldous Michael Jackson Nicholas Lewis

In accordance with corporate governance best practice all Directors retire at each AGM, with those wishing to do

so putting themselves forward for re-election. Accordingly, at the forthcoming AGM all Directors will retire and, with the exception of Michael Jackson, will, being eligible, offer themselves for re-election. The Board recommends that Shareholders take into consideration each Director's considerable experience in VCTs and other areas, as shown in their respective biographies on page 3, together with the performance of the Company over the years, in order to support the resolutions to reappoint the Directors. Upon, Michael Jackson's retirement from the board at the AGM, Richard Marsh will join the board as a new non-executive director, representing the Draper Esprit Group.

Each of the Directors has entered into an agreement for services which is terminable on three months' notice by either side. Each Director is required to devote such time to the affairs of the Company as the Board reasonably requires and their powers are bound by the Company's Articles of Association. Appointments of new Directors to the Board are considered by all existing Directors as and when required.

The Company provides Directors' and Officers' liability insurance, giving appropriate cover for legal action brought against its Directors. The Company has also agreed to indemnify Directors in circumstances where they are not considered to be culpable. The indemnity, which is a qualifying third-party indemnity provision for the purpose of the Companies Act, is for the benefit of all of the Company's Directors.

#### Investment management fees

Elderstreet Investments Limited is the Investment Manager for the Company and receives a fee of 2.0% of net assets per annum. The agreement, originally entered into on 30 January 1998 and replaced by a new agreement on 9 February 2021, is terminable by one year's prior written notice by either side after the initial period of three years.

The Board is satisfied with the performance of the Company and with Elderstreet Investments Limited's strategy, approach and procedures in providing investment management services to the Company. The Directors have therefore concluded that the continuing appointment of Elderstreet Investments Limited as Investment Manager remains in the best interest of Shareholders.

# Performance incentive fees

No performance incentive fees are payable to the Investment Manager in respect of the year under review as the relevant conditions have not been met. For the year ended 31 March 2021, these conditions are if the Company has paid and/or proposed dividends totalling at least 3.5p per share in respect of the financial year and when the NAV, before the dividends, is above 70.6p per share.

# **REPORT OF THE DIRECTORS (continued)**

#### **Performance incentive fees (continued)**

Should the test be met, the fee is calculated at a rate of 20% of the dividend per share in excess of 3.5p and is based on the shares in issue at the year end. The performance incentive fee will also have a catch-up if the dividend element of the test is not met.

With effect from 1 April 2021 a new Performance Incentive Scheme replaces the previous scheme. In future a performance fee shall be payable to the Investment Manager equal to 20% of any realised gains made on the disposal of an investment provided two hurdles are met:

- (a) an IRR hurdle requiring the achievement of at least 7% IRR in respect of investments made within a fiveyear pool, the first such period starting on 1 April 2021; and
- (b) a NAV per share hurdle requiring the NAV per share at the end of the year in which the gain is made to be higher than the NAV per share at the commencement of the five-year pool period in which the investment was made.

The performance incentive fee will also have a catch-up if the hurdles are not met.

## Annual running costs cap

The Company's annual running costs (which exclude any performance fees payable) are capped at 3.5% of the net assets. Any excess will be paid by the Managers. The annualised expense ratio for the year, based on weighted net assets during the year ended 31 March 2021, was 2.4% (2020: 3.3%).

#### Administration management fees

Downing LLP provides administration services to the Company for an annual fee which from 5 February 2021 is calculated as £65,000 per annum plus 0.1% of future funds raised. The agreement is terminable by one year's prior written notice by either side. During the year fees for administration services amounted to £65,000.

# **Substantial interests**

As at 31 March 2021, and the date of this report, the Company was not aware of any beneficial interests exceeding three per cent of the issued Ordinary Share capital.

#### **Auditor**

A resolution to reappoint BDO as the Company's Auditor will be proposed at the forthcoming AGM.

#### **Annual General Meeting**

This years' Annual General Meeting will be held at 20 Garrick St, London WC2E 9BT on 11 August 2021 at 11 am. The AGM Notice is at the end of this document.

# **Directors' responsibilities statement**

The Directors are responsible for preparing the Report of the Directors, the Strategic Report, the Directors' Remuneration Report and the financial statements in accordance with applicable law and regulations. They are also responsible for ensuring that the Annual Report includes information required by the Listing Rules of the Financial Conduct Authority.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102, the financial reporting standard applicable in the UK and Republic of Ireland (FRS 102).

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and
- prepare a director's report, a strategic report and director's remuneration report which comply with the requirements of the Companies Act 2006.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each of the Directors considers that the Annual Report, taken as a whole, is fair, balanced and understandable and provides the information necessary for Shareholders to assess the Company's position, business model and strategy.



# **REPORT OF THE DIRECTORS (continued)**

## **Directors' responsibilities statement (continued)**

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual reports may differ from legislation in other jurisdictions.

# Directors' statement pursuant to the Disclosure and Transparency Rules

Each of the Directors, whose names and functions are listed on page 3, confirms that to the best of their knowledge:

- the financial statements, which have been prepared in accordance with United Kingdom Generally Accepted Accounting Practice, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company; and
- the management report, comprising the Chairman's Statement, the Strategic Report, the Investment Manager's Report, the Review of Investments and the Report of the Directors, includes a fair review of the development and performance of the business and the position of the Company, together with the principal risks and uncertainties that it faces.

#### **Electronic publication**

The financial statements are published on www.draperespritvct.com (maintained by the Investment Manager) and on www.downing.co.uk (maintained by the Administration Manager). Legislation in the United Kingdom governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

#### **Corporate Governance**

The Company's compliance with and departures from the AIC Code of Corporate Governance (www.theaic.co.uk), are disclosed on page 29.

# Streamlined Energy and Carbon Reporting ('SECR')

As the company has no employees and primarily conducts its business at the London offices of the Investment Manager, Elderstreet Investments Limited, and Administration Manager, Downing LLP, the company is not directly responsible for the consumption of electricity and gas in the UK, nor is the company responsible for greenhouse gas emissions related to transport in the UK.

As the company did not consume more than 40,000 kWh of energy during the year ended 31 March 2021, it has nothing to report under the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulation 2018.

#### Statement as to disclosure of information to Auditor

The Directors in office at the date of this report have confirmed, as far as they are aware, that there is no relevant audit information of which the Auditor is unaware. Each of the Directors has confirmed that they have taken all the steps that they ought to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the Auditor.

# **Other matters**

Information in respect of financial instruments, greenhouse emissions and future developments which were previously disclosed within the Report of the Directors have been disclosed within the Strategic Report on pages 16 to 20.

By order of the Board

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Grant Whitehouse Company Secretary Draper Esprit VCT plc Company number: 03424984 Registered office: 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

2 July 2021

# **DIRECTORS' REMUNERATION REPORT**

# Annual statement from the Chairman of the Remuneration Committee: Hugh Aldous

The Remuneration Committee comprises David Brock, Michael Jackson, Nicholas Lewis and Hugh Aldous.

The Committee has reviewed the current fee structure which has been in place since 1 April 2019 and agreed that the remuneration levels should remain unchanged for the forthcoming year.

#### **Remuneration policy report**

Below is the Company's remuneration policy which was last put to a Shareholders vote at the 2020 AGM and is effective for three years.

The Company's policy on Directors' remuneration is to seek to remunerate Board members at a level appropriate for the time commitment required and degree of responsibility involved for a Venture Capital Trust of this size. This includes the determination of the remuneration for new Directors, which is set by the Remuneration Committee.

Non-executive Directors are not entitled to any performance related pay or incentive and therefore Directors' remuneration will not increase with performance.

Directors' remuneration is calculated in accordance with the Company's Articles of Association as follows:

- The Directors shall be entitled to be repaid all reasonable travelling, hotel and other expenses incurred by them respectively in or about the performance of their duties as Directors, including any expenses incurred in attending meetings of the Board or of Committees of the Board or general meetings and if in the opinion of the Directors it is desirable that any of their number should make any special journeys or perform any special services on behalf of the Company or its business, such Director or Directors may be paid reasonable additional remuneration and expenses as the Directors may from time to time determine.
- The Directors shall be paid out of the funds of the Company by way of fees for their services an aggregate sum not exceeding £1,000,000 per annum. The Directors shall also receive by way of additional fees such further sums (if any) as the Company in general meeting may from time to time determine.
- Such fees and additional fees shall be divided among the Directors in such proportion and manner as they may determine and in default of determination equally.

A remuneration payment or payment for loss of office can only be made to a current or former director that is within the scope of the approved policy (subject to the Articles), unless approved by a separate Shareholder resolution. A Director is not required to hold shares in the Company. Any dealings in the Company's shares are notified to the Chairman beforehand for approval.

The Board receives feedback from Shareholders from time to time via direct correspondence, telephone calls and at the AGM. The Remuneration Committee takes account of any comments in respect of the remuneration policy when it undertakes its regular review of the policy.

#### Agreement for services

Each of the Directors has signed an agreement for services with the Company which specifies a notice period of three months. Each Director is required to devote such time to the affairs of the Company as the Board reasonably requires.

#### Annual report on remuneration (audited)

The Directors' remuneration and share interests disclosure below are required to be audited under the requirements of section 497. The audit opinion thereon is contained within the Auditor's Report on pages 30 to 35.

The directors' remuneration consists of fixed salary and fees and for the year under review was as follows:

	Percentage change	Year to	Year to
	in gross fees <sup>2</sup>	31 Mar 21	31 Mar 20
	£	£	£
David Brock	-	30,000	30,000
Hugh Aldous	-	26,500	26,500
Michael Jackson	-	24,000	24,000
Nicholas Lewis	-	24,000	24,000
Barry Dean <sup>1</sup>	(48%)	11,508	24,000
		116,008	128,500

<sup>1</sup> Resigned 22 September 2020

<sup>2</sup> Between the years ending 31 March 2020 and 31 March 2021

No variable remuneration, benefits, pension contributions or life assurance contributions were paid by the Company to, or on behalf of, any Director. The Company does not have any share options in place.

	Annual fees from 1 April 2021
	£
David Brock	30,000
Hugh Aldous	26,500
Michael Jackson	24,000
Nicholas Lewis	24,000
	104.500

The committee consider these levels to be comparable to other similar VCTs and appropriate for the time commitment required and degree of responsibility involved in being a non-executive director of the Company.

# Statement of voting at the AGM

Shareholders' views in respect of Directors' remuneration are communicated at the Company's AGM and are taken into account in formulating the Directors' remuneration policy.



# **DIRECTORS' REMUNERATION REPORT (continued)**

# Statement of voting at the AGM (continued)

At the last AGM on 22 September 2020 the votes in respect of the resolution to approve the Directors' Remuneration Report were as follows: -

In favour	95.72%
Against	4.28%
Withheld	-

At the 2020 AGM, where the remuneration policy was last put to a Shareholder vote, 95.02% voted for the resolution and 4.98% voted against, showing significant Shareholder support.

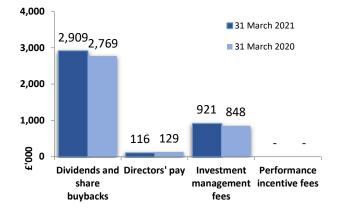
# Directors share interests (audited)

The beneficial interests of the Directors in the issued Ordinary Shares in the Company at each period end and the date of this report were as follows:

	31 Mar	31 Mar	2 July
	2021	2020	2021
David Brock	174,333	174,333	174,333
Hugh Aldous	49,827	20,710	49,827
Michael Jackson	801,790	801,790	801,790
Nicholas Lewis	48,498	48,498	48,498

# Relative importance of spend on pay

The differences in actual spend between 31 March 2021 and 31 March 2020 on remuneration for all directors, in comparison to distributions (dividends and share buybacks) and other significant spending, are set out in the tabular graph below:



#### **Performance graph**

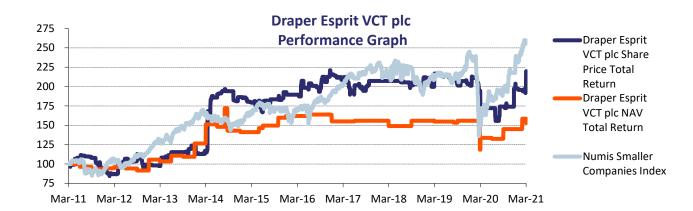
The graph at the foot of the page charts the total cumulative Shareholder return of the Company (assuming all dividends are re-invested) ("NAV Total Return") and Total Return of the Company's Share Price ("Share Price Total Return") over the past ten years, compared to Numis Smaller Companies Index (Total Return, excluding investment companies), each of which has been rebased to 100 pence as at 31 March 2011.

The Board believes that NAV Total Return provides Shareholders with a fairer reflection of the Company's long-term value than the Company's share price, due to the long-term nature of an investment in Venture Capital Trust shares. The Numis Smaller Companies Index is considered to be the most appropriate broad equity market against which Investors can measure the relative performance of the Company, as it focuses on smaller companies and is more relevant than most other publicly available indices.

By order of the Board

Hugh Aldous Chairman of the Remuneration Committee Draper Esprit VCT plc Company number: 03424984 Registered office: 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

2 July 2021



# **CORPORATE GOVERNANCE STATEMENT**

The Board has considered the principles and provisions of the AIC Code of Corporate Governance ("AIC Code"). The AIC Code addresses all principles and provisions set out in the UK Corporate Governance Code, as well as setting out additional provisions on issues that are of specific relevance to investment companies.

The Board considers that reporting against the principles and provisions of the AIC Code, which incorporates the UK Corporate Governance Code, will provide better information to Shareholders.

# **The Board**

The Company has a Board comprising of four non-executive Directors. The Chairman is David Brock and the Senior Independent Director is Hugh Aldous. Biographical details of all Board members (including the significant commitments of the Chairman) are shown on page 3.

The Board considers the independence of each of the Directors on an ongoing basis. Whilst each of the Directors has served on the Board for longer than nine years, each Director, with the exception of Michael Jackson, is considered to be independent of the Company in accordance with the provisions and recommendations set out in the AIC Code. The majority of the Board is therefore considered independent of the Company and the Investment Manager.

In accordance with Company Policy and in the interest of good Corporate Governance, all Directors will retire at the forthcoming AGM and, with the exception of Michael Jackson, will, being eligible, offer themselves for reelection.

Full Board meetings take place quarterly and the Board meets or communicates more regularly to address specific issues. The Board has a formal schedule of matters specifically reserved for its decision which includes but is not limited to; considering recommendations from the Investment Manager, making decisions concerning the acquisition or disposal of investments outside of the scope of the discretionary management agreement and annually reviewing the terms of engagement of all third-party advisers (including the Investment Manager).

As the Company has a small Board of non-executive Directors, all Directors sit on the Nomination Committee (chaired by David Brock) and the Remuneration Committee (chaired by Hugh Aldous). The Audit Committee comprises Hugh Aldous (Chairman) and David Brock

Committee meetings are held in conjunction with the Board meetings. All Committees have defined terms of reference and duties. The Board has also established procedures whereby Directors wishing to do so in the furtherance of their duties may take independent professional advice at the Company's expense.

All Directors have access to the advice and services of the Company Secretary. The Company Secretary provides the Board with full information on the Company's assets and liabilities and other relevant information requested by the Chairman, in advance of each Board meeting.

#### Share capital

The Board has authority to make market purchases of the Company's own Shares. This authority for up to 14.9% of the Company's issued share capital was granted at the last AGM. A resolution will be put to Shareholders to renew this authority at the forthcoming AGM. The Board will also seek authority at the forthcoming AGM to issue new Shares up to an aggregate nominal amount of £3.0 million.

The capital structure of the Company is disclosed in note 12.

As disclosed in the Report of the Directors, there were no Shareholders with a substantial interest in the Company at the year-end or at the date of this report.

# **Formal Board and Committee meetings**

The following table sets out the Directors' attendance at the Board and Committee meetings held during the year.

	<b>Board Meetings</b>	Audit Committee
	attended	Meetings attended
	(5 held)	(2 held)
David Brock	5	2
Hugh Aldous	5	2
Michael Jackson	5	n/a
Nicholas Lewis	5	n/a

There were no Remuneration or Nomination Committee meetings during the year.

#### **Audit Committee**

The Company has an Audit Committee comprising Hugh Aldous (Chairman) and David Brock. This Committee has defined terms of reference and duties and normally meets twice yearly.

David Brock was considered independent on appointment as Chairman of the Company and is therefore also a member of the Audit Committee.

The Audit Committee is responsible for reviewing the Half-Yearly and Annual Reports before they are presented to the Board, the terms of appointment of the Auditor together with their remuneration and a full review of the effectiveness of the Company's internal control and risk management systems.

# **CORPORATE GOVERNANCE STATEMENT (continued)**

#### Audit Committee (continued)

In particular the Committee reviews, challenges (where appropriate) and agrees the basis for the carrying value of the unquoted investments, as prepared by the Investment Manager for presentation within the Half-Yearly and Annual Reports.

The Committee also takes into careful consideration comments on matters regarding valuation, revenue recognition and financial statement disclosures arising from the Auditor's Report to the Audit Committee.

As part of its annual review procedures the Committee has obtained sufficient assurance by reviewing audit feedback documentation, holding discussions with the engagement partner and undertaking its own evaluation.

The Audit Committee met twice during the year. The Committee reviewed the internal financial controls and concluded that they remained appropriate.

# Internal audit and control

The Committee has considered the need for an internal audit function and concluded that this would not be appropriate for a company of this size and structure. The Committee seeks to satisfy itself that there is a proper system and allocation of the responsibilities for the dayto-day monitoring of financial controls by receiving representations and information either upon request or voluntarily from the Manager. This is covered more fully under Risk Management and Internal Control.

#### Whistleblowing procedures

As the Company has no staff other than the Directors, there are no procedures in place in respect of whistleblowing. The Audit Committee understands that the Investment and Administration Manager have whistleblowing procedures in place.

#### External auditor

The Committee reviews and agrees the audit strategy paper, presented by the Auditor in advance of the audit, which sets out the key risk areas to be covered during the audit and confirms their status of independence.

The Committee confirms that the most significant audit areas, in respect of the financial statements for the year under review, is the carrying value of unquoted investments. The internal controls in place to mitigate these risks are set out in the Risk Management and Internal Control section on the following page. After taking into consideration comments from the Investment Manager and the Administration Manager regarding the effectiveness of the audit process, immediately before the conclusion of the annual audit the Committee will recommend to the Board that the Auditor either be re-appointed or removed.

Under the Competition and Markets Authority regulations, there is a requirement that an audit tender process be carried out every ten years and mandatory rotation at least every twenty years. The audit of the financial statements for the year ended 31 March 2021 is the fourteenth year undertaken by BDO. The mandatory re-tendering rules were applied during 2017 and resulted in the Board taking the decision to reappoint BDO.

Following assurances received from the Managers at completion of the audit for the year ended 31 March 2021, and taking discussions held with the engagement Partner at BDO LLP into consideration, the Committee has recommended they be re-appointed at the forthcoming AGM.

#### Non-audit services

Any non-audit services provided by the Auditor are reviewed and approved by the Committee prior to being undertaken (such services being undertaken by a separate department to the Auditor), to ensure that the Auditor's objectivity and independence are safeguarded. In addition, the Auditor confirms their independent status on an annual basis.

The Auditor may perform ad-hoc work at the request of the Board. The Board will agree the maximum expected fee before such work being undertaken, to ensure that auditor objectivity and independence is safeguarded. The Auditor has not provided any non-audit services in respect of the year ended 31 March 2021. The fees paid to the Auditor for the year are disclosed in Note 4 of the financial statements.

#### **Nomination Committee**

The Nomination Committee's primary function is to make recommendations to the Board on all new appointments and to advise generally on issues relating to the Board composition and balance.

#### **Diversity policy**

When considering a new appointment to the Board, the Committee's responsibility is to ensure that Shareholders are safeguarded by appointing the most appropriate person for the position, (irrespective of gender, race, age) giving due regard to past and present experience in the sectors in which the Company invests. The Company therefore does not have a specific diversity policy in place.

# **CORPORATE GOVERNANCE STATEMENT (continued)**

#### **Remuneration Committee**

The Committee meets as and when required to review the levels of Directors' remuneration. Details of the specific levels of remuneration to each Director are set out in the Directors' Remuneration Report on page 24, and this is subject to Shareholder approval.

#### **Anti-bribery policy**

The Company operates an anti-bribery policy to ensure that it meets its responsibilities arising from the Bribery Act 2010. This policy can be found on the website maintained by the Administration Manager at www.downing.co.uk.

#### **Director tenure policy**

Given the size of the Company and the complexity of the VCT regulations, the Board does not impose a limit in respect of the tenure of the Company's non-executive Directors. However, in accordance with Corporate Governance best practice, the policy of the Company requires that all Directors be subject to annual reelection.

#### **Relations with Shareholders**

Shareholders have the opportunity to meet the Board at the AGM. The Board is also happy to respond to any written queries made by Shareholders during the course of the year, or to meet with Shareholders if so requested.

In addition to the formal business of the AGM, representatives of the management team and the Board are available to answer any questions a Shareholder may have.

Separate resolutions are proposed at the AGM on each substantially separate issue. Downing LLP collates proxy votes and the results (together with the proxy forms) are forwarded to the Company Secretary immediately prior to the AGM. In order to comply with the AIC Code, proxy votes are announced at the AGM following each vote on a show of hands, except in the event of a poll being called. The notice of the forthcoming AGM and the corresponding proxy form can be found at the end of these financial statements.

The terms of reference of the Committees and the conditions of appointment of non-executive Directors are available to Shareholders upon request.

# **Financial reporting**

The Directors' responsibilities statement for preparing the accounts is set out in the Report of the Directors on pages 22 and 23 and a statement by the Auditor about their reporting responsibilities is set out in the Independent Auditor's Report on pages 34 and 35.

# **Risk management and internal control**

The Board has adopted a Corporate Governance and Internal Control Manual ("Manual") for which they are responsible, which has been compiled in order to comply with the AIC Code. The Manual is designed to provide reasonable but not absolute assurance against material misstatement or loss, which it achieves by detailing the perceived risks and controls to mitigate them. The Board reviews the perceived risks, in line with relevant guidance, on an annual basis and implements additional controls as appropriate.

The Board reviews the Company's Risk Register and that of the Administration Manager on an annual basis. The main aspects of internal control in relation to financial reporting by the Board were as follows:

- Review of quarterly reports from the Investment Manager on the portfolio of investments held, including additions and disposals;
- Quarterly reviews by the Board of the Company's investments (including a detailed review of unquoted investment valuations), other assets and liabilities and revenue and expenditure;
- Quarterly reviews of the compliance with the Venture Capital Trust regulations, including a review of the twice-yearly reports from Philip Hare & Associates LLP;
- A separate review of the Annual Report and Half-Yearly report by the Audit Committee, prior to Board approval; and
- A review by the Board of all financial information prior to publication.

The Board is responsible for ensuring that procedures to be followed by the Directors, the Investment Manager and the Administration Manager are in place. Following the conclusions of the Audit Committee, the Board reviews the effectiveness of the Corporate Governance Manual on an annual basis to ensure that the controls remain relevant and were effective throughout the year.

Although the Board is ultimately responsible for safeguarding the assets of the Company, the Board has delegated, through written agreements, the day-to-day operation of the Company (including the Financial Reporting Process) to the following advisers:

Investment	Elderstreet Investments Limited
Management	(Part of the Draper Esprit Group)
Administration Management	Downing LLP

# **CORPORATE GOVERNANCE STATEMENT (continued)**

# **Going concern**

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Chairman's Statement on pages 4 to 6, the Investment Manager's Report on pages 7 to 8 and the Strategic Report on pages 16 and 17. The financial position of the Company, its cash flows, liquidity position and borrowing facilities are shown in the Balance Sheet on page 38, the Statement of Cash Flows on page 39 and the Strategic Report on page 18. In addition, note 15 to the financial statements includes the Company's objectives, policies and processes for managing its capital, its financial risk management objectives, details of its financial instruments and its exposures to credit risk and liquidity risk.

The Company has sufficient financial resources at the year end and holds a diversified portfolio of investments. As a consequence, the Directors believe that the Company is well placed to manage its business risks successfully, despite the uncertain economic outlook.

The result of the EU referendum in 2016 has resulted in a UK withdrawal from the EU. The rules governing the new relationship between the EU and the UK took effect on 1 January 2021. The Board, together with the Investment Manager, continue to monitor the impact of this new relationship on the company's portfolio. The impact may have some significant effect on the macroeconomic environment in the medium and long term, however the Board believes the impact on the Company will be reasonably small.

On 11 March 2020, the World Health Organisation declared the outbreak of a strain of novel coronavirus disease, Covid-19, a global pandemic. This resulted in a significant impact on a number of investee companies within the investment portfolio as well as worldwide economies. However, there has been a gradual recovery and whilst the lasting economic impact of the pandemic remains unclear, the Board has noted how robustly investee companies have dealt with the challenges brought about by the pandemic and note there has been an overall unrealised valuation gain across the year to 31 March 2021.

After reviewing the company's forecasts and projections, the Directors have a reasonable expectation that the major cash outflows of the Company (notably new investments, share buybacks and dividends) are within the Company's control. Therefore, the Board is confident that the current situation will not threaten the going concern status. The Board is satisfied that the Company has adequate resources to continue in business for at least twelve months from the date of approval of these financial statements. For this reason, they believe that the Company continues to be a going concern and that it is appropriate to apply the going concern basis in preparing the financial statements.

# **Compliance statement**

Paragraph 9.8.6 of the Listing Rules requires the Board to report on compliance with the provisions of the UK Corporate Governance Code throughout the accounting period. Following discussions with the AIC on an update to the AIC Code, the Financial Reporting Council (FRC) confirmed that member companies who report against the AIC Code will be meeting their obligations in relation to the 2018 UK Corporate Governance Code and paragraph 9.8.6 of the Listing Rules.

With the exception of the item outlined below, the Company has complied, throughout the accounting year ended 31 March 2021, with the Principles set out in Sections 5 to 9 of the AIC Code of Corporate Governance:

- a) The Company has no major Shareholders, so Shareholders are not given the opportunity to meet the Chairman at a specific meeting other than the Annual General Meeting. (5.2.3)
- b) A formal and rigorous performance evaluation of the Board, its Committees, the individual Directors and the Chairman has not been undertaken. Specific performance issues are dealt with as they arise. (6.2.14, 7.2.26)
- c) Due to the size of the Board and the nature of the Company's business, the Board considers it appropriate for the entire Board, including the chair, to fulfil the role of the nomination and the remuneration committee. (7.2.22, 9.2.37)

By order of the Board

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Grant Whitehouse Company Secretary Draper Esprit VCT plc Company number: 03424984 Registered office: 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

2 July 2021

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC

# **Opinion on the financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2021 and of the Company's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Draper Esprit VCT plc (the 'Company') for the year ended 31 March 2021 which comprise the income statement, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion. Our audit opinion is consistent with the additional report to the audit committee.

# Independence

Following the recommendation of the audit committee, we were re-appointed by the Board of Directors in April 2017 to audit the financial statements for the year ended 31 March 2018 and subsequent financial periods. The period of total uninterrupted engagement including retenders and reappointments is 14 years, covering the years ended 31 December 2007 to 31 March 2021. We remain independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. The non-audit services prohibited by that standard were not provided to the Company.

# **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Our evaluation of the Directors' assessment of the Company's ability to continue to adopt the going concern basis of accounting included:

- Obtaining the VCT compliance reports during the year and as at year end and reviewing their calculations to check that the Company was meeting its requirements to retain VCT status
- Reviewing the forecasted cash flows that support the Directors' assessment of going concern and challenging
  management's assumptions and judgements made in the forecasts, assessing them for reasonableness. In
  particular, we considered the available cash resources relative to the forecast expenditure and ability to meet VCT
  qualification criteria
- Evaluating the appropriateness of management's method of assessing the going concern in light of worst case assumptions and the present uncertainties due to the Covid-19 pandemic.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In relation to the Company's reporting on how it has applied the UK Corporate Governance Code, we have nothing material to add or draw attention to in relation to the Directors' statement in the financial statements about whether the Directors considered it appropriate to adopt the going concern basis of accounting.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

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# **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC (continued)**

#### **Overview**

		2021	2020
Key audit matters	Valuation of Unquoted Investments	Yes	Yes
Materiality	£890,000 (2020: £600,000) based on 2% (2020: 2%) of value of gross investments		

# An overview of the scope of our audit

Our audit was scoped by obtaining an understanding of the Company and its environment, including the Company's system of internal control, and assessing the risks of material misstatement in the financial statements. We also addressed the risk of management override of internal controls, including assessing whether there was evidence of bias by the Directors that may have represented a risk of material misstatement.

# Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified, including those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit, and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matte	r	How the scope of our audit addressed the key audit matter
Valuation of unquoted investments	There is a high level of estimation uncertainty involved in determining the	We tested a sample of 91% of the unquoted investment portfolio by value of investment holdings.
investments (Note 1 and Note 9 to the financial statements)	Involved in determining the unquoted investment valuations; consisting of unquoted equities. The Investment Manager's fee is based on the value of the net assets of the fund, as shown in note 3. As the Investment Manager is also responsible for valuing investments for the financial statements, there is a potential risk of overstatement of investment valuations.	<ul> <li>66% of the unquoted portfolio is based on valuations using the price of a recent investment, or an offer to acquire the investee company. For such investments, we checked the price of recent investments or third party offer to supporting evidence, reviewed the calibration of fair value and considered the Investment Manager's determination of whether there were any reasons why the valuation and the valuation methodology was not appropriate at 31 March 2021.</li> <li>The remaining 34% of the unquoted investment portfolio is valued with reference to more subjective techniques supported by a valuation performed using multiples of revenue or earnings.</li> <li>Our sample for unquoted equity investments valuation testing using such techniques was stratified according to risk, having regard to the subjectivity of the inputs to the valuations. Our procedures for the sample selected for detailed testing included:</li> <li>Considering whether the valuation methodology is the most appropriate in the circumstances under the International Private Equity and Venture Capital Valuation ("IPEV") Guidelines</li> <li>Re-performing the calculation of the investment value</li> <li>Verifying and benchmarking key inputs such as valuation multiples to independent information from our own research valuations and against metrics from the most recent investments</li> <li>Challenging the assumptions inherent to the valuation of unquoted investments and assessment of impact of the estimation uncertainty concerning these assumptions and the disclosure of these uncertainties in the financial statements</li> </ul>



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC (continued)

An overview of the scope of our audit (continued)

<ul> <li>Considering the economic environment in which the investment operates to identify factors that could impact the investment valuations</li> <li>Where appropriate, performing sensitivity analysis on the valuation calculations where there is sufficient evidence to suggest reasonable alternative inputs might exist.</li> <li>We paid particular attention on specific areas surrounding Covid-19. This was addressed by considering management's assessment of the impact of Covid-19 on the key assumptions made in the valuation and checking that the valuation methodology applied remains applicable given the economic impact of Covid-19.</li> </ul>
Key observations:
Based on the procedures performed we found the methodology and
assumptions used to value the unquoted investments to be
appropriate.

# Our application of materiality

We apply the concept of materiality both in planning and performing our audit, and in evaluating the effect of misstatements. We consider materiality to be the magnitude by which misstatements, including omissions, could influence the economic decisions of reasonable users that are taken on the basis of the financial statements.

In order to reduce to an appropriately low level the probability that any misstatements exceed materiality, we use a lower materiality level, performance materiality, to determine the extent of testing needed. Importantly, misstatements below these levels will not necessarily be evaluated as immaterial as we also take account of the nature of identified misstatements, and the particular circumstances of their occurrence, when evaluating their effect on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole and performance materiality as follows:

	Company Financial Statements	
	2021	2020
Materiality	£890,000	£600,000
Basis for determining materiality	2% of gross investments	
Rationale for the benchmark applied	In setting materiality, we have had regard to the nature and composition of the investment portfolio. Given that the VCT's portfolio is majorly comprised of unquoted investments which would typically have a wider spread of reasonable alternative possible valuations, we have applied a percentage of 2% of invested assets.	
Performance materiality	£670,000	£450,000
Basis for determining performance	75% of materiality	
materiality	The level of performance materiality applied was set after having considered a number of factors including the expected total value of known and likely misstatements and the level of transactions in the year.	

# Lower Threshold

Profit before tax could influence users of the financial statements as it is a measure of the Company's performance of income generated from its investments after expenses. Thus, we have set a lower testing threshold for those items impacting revenue return of £134,000 (2020: £60,000) which is based on 10% (2020: 5%) of gross expenditure.

# Reporting threshold

We agreed with the Audit Committee that we would report to them all individual audit differences in excess of £17,000 (2020: £10,000). We also agreed to report differences below this threshold that, in our view, warranted reporting on qualitative grounds.

# **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC (continued)**

# Other information

The Directors are responsible for the other information. The other information comprises the information included in the Report and Accounts other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# **Corporate governance statement**

The Listing Rules require us to review the Directors' statement in relation to going concern, longer-term viability and the part of the Corporate Governance Statement relating to the Company's compliance with the provisions of the UK Corporate Governance Statement specified for our review.

Based on the work undertaken as part of our audit, we have concluded that each of the following elements of the Corporate Governance Statement is materially consistent with the financial statements or our knowledge obtained during the audit.

Going concern and longer-term viability	<ul> <li>The Directors' statement with regards to the appropriateness of adopting the going concern basis of accounting and any material uncertainties identified; and</li> <li>The Directors' explanation as to its assessment of the entity's prospects, the period this assessment covers and why the period is appropriate</li> </ul>
Other Code provisions	<ul> <li>Directors' statement is fair, balanced and understandable;</li> <li>Board's confirmation that it has carried out a robust assessment of the emerging and principal risks;</li> <li>The section of the annual report that describes the review of effectiveness of risk management and internal control systems; and</li> <li>The section describing the work of the audit committee</li> </ul>

# **Other Companies Act 2006 reporting**

Based on the responsibilities described below and our work performed during the course of the audit, we are required by the Companies Act 2006 and ISAs (UK) to report on certain opinions and matters as described below.

Strategic report and Directors' report	<ul> <li>In our opinion, based on the work undertaken in the course of the audit:</li> <li>the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and</li> <li>the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.</li> <li>In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the Directors' report.</li> </ul>
Directors' remuneration	In our opinion, the part of the Directors' remuneration report to be audited has been properly prepared in accordance with the Companies Act 2006.
Corporate governance statement	In our opinion, based on the work undertaken in the course of the audit the information about internal control and risk management systems in relation to financial reporting processes and about share capital structures, given in compliance with rules 7.2.5 and 7.2.6 in the Disclosure Guidance and Transparency Rules sourcebook made by the Financial Conduct Authority (the FCA Rules), is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC (continued)

## **Other Companies Act 2006 reporting (continued)**

	In the light of the knowledge and understanding of the Group and the Parent Company and its
	environment obtained in the course of the audit, we have not identified material misstatements in
	this information.
	In our opinion, based on the work undertaken in the course of the audit information about the
	Company's corporate governance code and practices and about its administrative, management and
	supervisory bodies and their committees complies with rules 7.2.2, 7.2.3 and 7.2.7 of the FCA Rules.
	We have nothing to report arising from our responsibility to report if a corporate governance
	statement has not been prepared by the Parent Company.
Matters on	We have nothing to report in respect of the following matters in relation to which the Companies
which we are	Act 2006 requires us to report to you if, in our opinion:
required to	
report by	• adequate accounting records have not been kept, or returns adequate for our audit have
exception	not been received from branches not visited by us; or
	• the financial statements and the part of the Directors' remuneration report to be audited
	are not in agreement with the accounting records and returns; or
	<ul> <li>certain disclosures of Directors' remuneration specified by law are not made; or</li> </ul>
	• we have not received all the information and explanations we require for our audit.
	we have not received an the information and explanations we require for our addit.

## **Responsibilities of Directors**

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We gained an understanding of the legal and regulatory framework applicable to the Company and the industry in which it operates, and considered the risk of acts by the Company which were contrary to applicable laws and regulations, including fraud. We considered the significant laws and regulations to be the Companies Act 2006, the FCA listing and DTR rules, the principles of the UK Corporate Governance Code, industry practice represented by the SORP issued in November 2014 and updated in February 2018 with consequential amendments and FRS 102. We also considered the Company's qualification as a VCT under UK tax legislation.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DRAPER ESPRIT VCT PLC (continued)

## Auditor's responsibilities for the audit of the financial statements (continued)

Our procedures included, but were not limited to:

- Obtaining an understanding of the control environment in monitoring compliance with laws and regulations;
- Agreement of the financial statement disclosures to underlying supporting documentation;
- Enquiries with management and those charged with governance;
- Obtaining the VCT compliance reports during the year and as at year end and reviewing their calculations to check that the Company was meeting its requirements to retain VCT status; and
- Review of minutes of board meetings throughout the year.

We assessed the susceptibility of the financial statements to material misstatement including fraud and considered the fraud risk areas to be the valuation of the unquoted investments and management override of controls.

Our tests included, but were not limited to:

- Obtaining independent evidence to support the ownership of investments;
- Recalculating investment management fees in total;
- Obtaining independent confirmation of bank balances;
- The procedures set out in the Key Audit Matters sections above; and
- Testing journals and evaluating whether there was evidence of bias by the Investment Manager and Directors in estimates that represented a risk of material misstatement due to fraud.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

OLLP

Peter Smith (Senior Statutory Auditor) For and on behalf of BDO LLP, Statutory Auditor London, United Kingdom

2 July 2021

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).



## **INCOME STATEMENT**

## for the year ended 31 March 2021

		Year ended 31 March 2021		Year e	Year ended 31 March 20		
	Note	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
Income Gains/(losses) on investments	2 9	104	- 9,770	104 9,770	585	- (5,626)	585 (5,626)
		104	9,770	9,874	585	(5,626)	(5,041)
Investment management fees Other expenses	3 4	(230) (420)	(691) -	(921) (420)	(212) (366)	(636) -	(848) (366)
Return/(loss) on ordinary activities before tax Tax on return/(loss)	6	(546)	9,079 -	8,533 -	7	(6,262) -	(6,255) -
Return/(loss) attributable to equity shareholders, being total comprehensive income for the perio	- od 8	(546)	9,079	8,533	7	(6,262)	(6,255)
Basic and diluted return/(loss) per share	8	(0.5)	8.4	7.9	-	(7.8p)	(7.8p)

All Revenue and Capital items in the above statement derive from continuing operations. No operations were acquired or discontinued during the year. The total column within the Income Statement represents the Statement of Total Comprehensive Income of the Company prepared in accordance with Financial Reporting Standards ("FRS 102"). The supplementary revenue and capital return columns are prepared in accordance with the Statement of Recommended Practice issued in October 2019 by the Association of Investment Companies ("AIC SORP").

The accompanying notes form an integral part of these financial statements.

# **STATEMENT OF CHANGES IN EQUITY**

# for the year ended 31 March 2021

	Note	Share capital £'000	Capital Redemption reserve £'000	Share Premium account £'000	Merger reserve £'000	Special reserve £'000	Capital reserve - unrealised £'000	Capital reserve - realised £'000	Revenue reserve £'000	Total £'000
For the year ended 31 March	h 2020									
At 1 April 2019		3,436	599	-	1,828	22,545	8,403	2,174	(16)	38,969
Total comprehensive incon	ne	-	-	-	-	-	(5,746)	(516)	7	(6,255)
Transfer between reserves	*	-	-	-	-	(3,281)	1,760	1,521	-	-
Transactions with owners										
Issue of new shares		595	-	6,388	-	-	-	-	-	6,983
Share issue costs	12	-	-	-	-	(185)	-	-	-	(185)
Purchase of own shares	12	(34)	34	-	-	(366)	-	-	-	(366)
Dividends paid	7	-	-	-	-	-	-	(2,403)	-	(2,403)
At 31 March 2020	-	3,997	633	6,388	1,828	18,713	4,417	776	(9)	36,743
For the year ended 31 March	n 2021									
At 1 April 2020										
Total comprehensive incon	ne	-	-	-	-	-	9,732	(653)	(546)	8,533
Transfer between reserves	*	-	-	-	-	(2,565)	10	2,555	-	-
Transactions with owners										
Issue of new shares		1,566	-	11,933	-	-	-	-	-	13,499
Share issue costs	12	-	-	-	-	(455)	-	-	-	(455)
Purchase of own shares	12	(26)	26	-	-	(230)	-	-	-	(230)
Dividends paid	7	-	-	-	-	-	-	(2,678)	-	(2,678)
At 31 March 2021	_	5,537	659	18,321	1,828	15,463	14,159	-	(555)	55,412

\* A transfer of £10,000 (2020: £1,760,000), representing impairment losses during the year, as well as cumulative unrealised gains on investments which were disposed of during the year has been made from the Capital reserve - unrealised to the Capital Reserve – realised. A transfer of £704,000 (2020: £1,521,000), representing realised losses on investment disposals plus capital expenses in the year, has been made from Capital Reserve – realised to the Special reserve. A transfer of £1,861,000 (2020: £nil) from Special Reserve to Capital reserve-realised has been made to replenish the reserve.

The accompanying notes form an integral part of these financial statements.

# BALANCE SHEET at 31 March 2021

			31 Mar 2021		31 Mar 2020
	Note	£'000	£'000	£'000	£'000
Fixed assets					
Investments	9		44,756		26,095
Current assets					
Debtors	10	78		2,416	
Cash at bank and in hand	10	10,659		8,422	
		10,737		10,838	
		,		,	
Creditors: amounts falling due within one year	11	(81)		(190)	
Net current assets		_	10,656	_	10,648
Net assets			55,412		36,743
Net assets		_	55,412	=	50,745
Capital and reserves					
Called up share capital	12		5,537		3,997
Capital redemption reserve	13		659		633
Share premium account	13		18,321		6,388
Merger reserve	13		1,828		1,828
Special reserve	13		15,463		18,713
Capital reserve – unrealised	13		14,159		4,417
Capital reserve – realised	13		-		776
Revenue reserve	13	_	(555)	_	(9)
Total equity shareholders' funds	14	=	55,412	=	36,743
Basic and diluted net asset value per share	14		50.0p		46.0p

The financial statements on pages 36 to 54 were approved and authorised for issue by the Board of Directors on 2 July 2021 and were signed on its behalf by:

David Brock Chairman Company number: 03424984

The accompanying notes form an integral part of these financial statements.

# STATEMENT OF CASH FLOWS

# for the year ended 31 March 2021

	Note	31 Mar 2021 £'000	31 Mar 2020 £'000
Cash flow from operating activities			
Profit/(loss) on ordinary activities before taxation		8,533	(6,255)
(Gains)/losses on investments		(9 <i>,</i> 770)	5,626
Increase in debtors		(16)	(3)*
(Decrease)/increase in creditors		(15)	16
Net cash outflow from operating activities		(1,268)	(616)
Cash flow from investing activities			
Purchase of investments		(9,011)	(7,608)*
Proceeds from disposal of investments		2,520	2,165
Net cash outflow from investing activities		(6,491)	(5,443)
Cash flow from financing activities			
Equity dividends paid	7	(2,772)	(2,403)
Proceeds from share issue		13,499	6,983
Share issue costs	12	(501)	(165)
Purchase of own shares	12	(230)	(389)
Net cash inflow from financing activities		9,996	4,026
Net increase/(decrease) in cash		2,237	(2,033)
Cash and cash equivalents at start of year		8,422	10,455
Cash and cash equivalents at end of year		10,659	8,422
Cash and cash equivalents comprise			
Cash at bank and in hand		10,659	8,422
		-,	- /
Total cash and cash equivalents	-	10,659	8,422

\*The prior year cash flow has been re-presented to reclassify £2.4 million of funds held for an investment from operating activities to investing activities.

The accompanying notes form an integral part of these financial statements.

## **NOTES TO THE ACCOUNTS**

## for the year ended 31 March 2021

## 1. Accounting policies

## **General information**

Draper Esprit VCT plc ("the Company") is a venture capital trust established under the legislation introduced in the Finance Act 1995 and is domiciled in the United Kingdom and incorporated in England and Wales. The Company is a premium listed entity on the London Stock Exchange.

#### **Basis of accounting**

The Company has prepared its financial statements in accordance with the Financial Reporting Standard 102 ("FRS 102") and in accordance with the Statement of Recommended Practice "Financial Statements of Investment Trust Companies and Venture Capital Trusts" issued in October 2019 ("SORP") and with the Companies Act 2006.

#### **Going concern**

After reviewing the Company's forecasts and projections, the Directors have a reasonable expectation that the major cash outflows of the Company (most notably investments, share buybacks and dividends) are within the Company's control and therefore the Company has sufficient cash to meet its expenses and liabilities when they fall due. The impact of COVID-19 has been considered, more detail on these considerations can be found within the Corporate Governance report. As such, the Board confirms that the Company has adequate resources to continues in operational existence for at least 12 months from the date of approval of the financial statements. The Company therefore continues to adopt the going concern basis in preparing its financial statements as noted further within the Corporate Governance report on page 29.

## **Presentation of Income Statement**

In order to better reflect the activities of a venture capital trust, and in accordance with the SORP, supplementary information which analyses the Income Statement between items of a revenue and capital nature has been presented alongside the Income Statement. The net revenue is the measure the Directors believe appropriate in assessing the Company's compliance with certain requirements set out in Part 6 of the Income Tax Act 2007.

#### Investments

Investments are designated as "fair value through profit or loss" assets, upon acquisition, due to investments being managed and performance evaluated on a fair value basis. A financial asset is designated within this category if it is both acquired and managed, with a view to selling after a period of time, in accordance with the Company's documented Investment Policy.

Listed fixed income investments and investments quoted on AIM and the Main Market are measured using bid prices in accordance with the International Private Equity and Venture Capital Valuation Guidelines ("IPEV").

For unquoted instruments, fair value is established using the IPEV. The valuation methodologies for unquoted entities used by the IPEV to ascertain the fair value of an investment are as follows:

- Multiples;
- Industry valuation benchmarks;
- Discounted cash flows or earnings (of underlying business);
- Discounted cash flows (from the investment);
- Net assets; and
- Calibrating to the price of a recent investment.

The methodology applied takes account of the nature, facts and circumstances of the individual investment and uses reasonable data, market inputs, assumptions and estimates in order to ascertain fair value as explained in the investment accounting policy above and addressed further in note 9.

Where an investee company has gone into receivership, liquidation, or administration (where there is little likelihood of recovery), the loss on the investment, although not physically disposed of, is treated as being realised. Permanent impairments in the value of investments are deemed to be realised losses and held within the Capital Reserve – Realised.

Gains and losses arising from changes in fair value are included in the Income Statement for the period as a capital item and transaction costs on acquisition or disposal of the investment expensed.



## 1. Accounting policies (continued)

#### **Investments (continued)**

It is not the Company's policy to exercise significant influence over investee companies. Therefore, the results of these companies are not incorporated in the Income Statement, except to the extent of any income accrued. This is in accordance with the SORP and FRS 102 sections 14 and 15 that do not require portfolio investments to be accounted for using the equity method of accounting.

Calibration to price of recent investment requires a level of judgment to be applied in assessing and reviewing any additional information available since the last investment date. The Board and Adviser consider a range of factors in order to determine if there is any indication of decline in value or evidence of increase in value since the recent investment date. If no such indications are noted the price of the recent investment will be used as the fair value for the investment.

Examples of signals which could indicate a movement in value are: -

Changes in results against budget or in expectations of achievement of technical milestones patents/testing/ regulatory approvals)

Significant changes in the market of the products or in the economic environment in which it operates

Significant changes in the performance of comparable companies

Internal matters such as fraud, litigation or management structure.

In respect of disclosures required by the SORP for the 10 largest investments held by the Company, the most recent publicly available accounts information, either as filed at Companies House, or announced to the London Stock Exchange, is disclosed. In the case of unlisted investments, this may be abbreviated information only.

## Judgement in applying accounting policies and key sources of estimation uncertainty

The key estimates in the financial statements is the determination of the fair value of the unquoted investments by the Directors as it impacts the valuation of the unquoted investments at the balance sheet date.

Of the Company's assets measured at fair value, it is possible to determine their fair values within a reasonable range of estimates. The fair value of an investment upon acquisition is deemed to be cost. Thereafter, investments are measured at fair value in accordance with FRS 102 sections 11 and 12, together with the IPEV.

A price sensitivity analysis of the unquoted investments is provided in note 15, under Investment price risk.

#### Income

Dividend income from investments is recognised when the Shareholders' rights to receive payment have been established, normally the ex-dividend date.

Interest income is accrued on a timely basis, by reference to the principal outstanding and at the effective interest rate applicable and only where there is reasonable certainty of collection. Where previously accrued income is considered unrecoverable a corresponding bad debt expense is recognised.

#### Expenses

All expenses are accounted for on an accruals basis. In respect of the analysis between revenue and capital items presented within the Income Statement, all expenses have been presented as revenue items except as follows:

- Expenses which are incidental to the acquisition of an investment are deducted as a capital item.
- Expenses which are incidental to the disposal of an investment are deducted from the disposal proceeds of the investment.
- Expenses are split and presented partly as capital items where a connection with the maintenance or enhancement of the value of the investments held can be demonstrated. The Company has adopted the policy of allocating investment manager's fees, 75% to capital and 25% to revenue as permitted by the SORP. The allocation is in line with the Board's expectation of long term returns from the Company's investments in the form of capital gains and income respectively.

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• Performance incentive fees arising are treated as a capital item.

# NOTES TO THE ACCOUNTS (continued)

## for the year ended 31 March 2021

## 1. Accounting policies (continued)

#### Taxation

The tax effects on different items in the Income Statement are allocated between capital and revenue on the same basis as the particular item to which they relate using the Company's effective rate of tax for the accounting period.

Due to the Company's status as a Venture Capital Trust and the continued intention to meet the conditions required to comply with Part 6 of the Income Tax Act 2007, no provision for taxation is required in respect of any realised or unrealised appreciation of the Company's investments which arise.

Deferred taxation is not discounted and is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts.

A deferred tax asset is only recognised to the extent that it is probable there will be taxable profits in the future against which the asset can be offset.

#### Other debtors and other creditors

Other debtors (including accrued income) and other creditors are included within the accounts at amortised cost.

#### Cash and cash equivalents

Cash and cash equivalents include cash in hand and deposits held at call with banks with an original maturity of three months or less.

#### Dividends

Dividends payable are recognised as distributions in the financial statements when the company's liability to make payment has been established, typically once declared by the Board or approved by Shareholders at the AGM.

#### Issue costs

Issue costs in relation to the shares issued are deducted from the special reserve.

#### **Reportable segments**

The Company has one reportable segment as the sole activity of the Company is to operate as a VCT and all of the Company's resources are allocated to this activity.

## 2. Income

Income from investments	Year to 31 Mar 2021 £'000	Period to 31 Mar 2020 £'000
Loan note interest	1	23
		-
Dividend income	74	466
	75	489
Other income		
Deposit interest	29	96
	104	585

## 3. Investment management fees

	Year to	Period to
	31 Mar	31 Mar
	2021	2020
	£'000	£'000
Investment management fees	921	848
	921	848

For the year to 31 March 2021 performance incentive fees are payable to the Investment Manager when the Company has paid and/or proposed dividends totalling at least 3.5p per share in respect of any one financial year and when the NAV, before the dividends, is above 70.6p per share. Should the test be met, the fee is calculated at a rate of 20% of the dividend per share in excess of 3.5p and is based on the shares in issue at the year end. The performance incentive fee will also have a catch-up if the dividend element of the test is not met. As the test was not met for the year ended 31 March 2021, no performance fees were payable at the balance sheet date (2020: finil).

## 4. Other expenses

	Year to 31 Mar 2021 £'000	Year to 31 Mar 2020 £'000
Administration services	65	57
Directors' remuneration	121	128
Social security costs	4	10
Auditor's remuneration for statutory audit	36	37
Corporation tax services	2	2
Trail commission	38	36
Other running costs	154	96
	420	366

The annual running costs of the Company are subject to a cap at 3.5% of the Company's weighted net asset value during the year. The Manager's fees are restricted as appropriate should this cap be breached. £nil (2020: £5,000) of the Auditor's remuneration is attributable to the prior year.

## 5. Directors' remuneration

Details of remuneration of the Directors (excluding employers' NI) can be found in the Directors' Remuneration Report on page 24.

The Company had no employees other than the Directors during the year and accordingly the Directors are considered to be the Key Management Personnel of the Company. No other emoluments or pension contributions were paid by the Company to, or on behalf of, any Directors.

## 6. Taxation on ordinary activities

(a)	Tax charge for the year	Year to 31 Mar 2021 £'000	Year to 31 Mar 2020 £'000
	Current year		
	<b>Current year</b> UK corporation tax at 19.0% (2020: 19.0%)	-	_
	Charged to capital expenses	-	-
		-	-
(b)	Factors affecting tax charge for the year		
	Gain/(loss) on ordinary activities before tax	8,533	(6,255)
	Tax charge calculated on gain/(loss) on ordinary activities before tax at the		
	applicable rate of 19.0% (2020: 19.0%)	1,621	(1,188)
	Losses/(gains) on investments	(1,856)	1,069
	UK dividend income	(14)	(89)
	Expenses disallowed for taxation purposes	-	-
	Deferred tax not recognised	249	208
	Tax charge	-	

(c) Excess management fees, which are available to be carried forward and set off against future taxable income, amounted to £8.7 million as at 31 March 2021 (2020: £7.4 million). The associated deferred tax asset has not been recognised due to the fact that it is unlikely that the excess management fees will be set off against taxable profits in the foreseeable future.

Due to the Company's status as a Venture Capital Trust and the intention to continue meeting the conditions required to obtain approval in the foreseeable future, the Company has not provided for deferred tax on any capital gains and losses arising on the revaluation or disposal of investments.

## 7. Dividends

		Year	Year ended 31 March 2021		Peri	od ended 31 M	arch 2020
		Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
Dividends paid ir	n year						
2021 Interim	1.0p	-	1,107	1,107	-	-	-
2020 Final	1.5p	-	1,571	1,571	-	-	-
2020 Interim	1.5p	-	-	-	-	1,199	1,199
2019 Final	1.5p	-	-	-	-	1,204	1,204
		-	2,678	2,678	-	2,403	2,403
Forthcoming divi	idends						
2021 Final	1.5p	-	2,198	2,198	-	-	-
2020 Final	1.5p	-	-	-	-	1,587	1,587
		-	2,198	2,198	-	1,587	1,587

## 8. Basic and diluted return per share

	Year to	Period to
	31 Mar	31 Mar
	2021	2020
Basic and diluted return/(loss) per share	7.9p	(7.8p)
Return per share based on:		
Net revenue (loss)/return for the financial year (£'000)	(546)	7
Net capital gains/(losses) for the financial year (£'000)	9,079	(6,262)
Total Return/(loss) for the financial year (£'000)	8,533	(6,255)
Weighted average number of shares in issue	108,677,601	80,113,600

As the Company has not issued any convertible securities or share options, there is no dilutive effect on return per share. The return per share disclosed, therefore, represents both basic and diluted return per share.

## 9. Investments

	Quoted investments £'000	Unquoted investments £'000	Total £'000
	2 000	2000	2 000
Opening cost at 1 April 2020	5,815	27,704	33,519
Impairment losses at 1 April 2020	(2,825)	(8,465)	(11,290)
Unrealised gains at 1 April 2020	1,266	2,600	3,866
Opening fair value at 1 April 2020	4,256	21,839	26,095
Movements in the year			
Purchased at cost	2,482	8,929	11,411
Disposal proceeds	(2,520)	-	(2,520)
Realised gains in the income statement	38	-	38
Unrealised gains in the income statement	7,594	2,138	9,732
Closing fair value at 31 March 2021	11,850	32,906	44,756
Retained investments at 31 March 2021			
Closing cost at 31 March 2021	5,814	36,010	41,824
Impairment losses at 31 March 2021	(2,824)	(8,217)	(11,041)
Unrealised gains at 31 March 2021	8,860	5,113	13,973
Closing fair value at 31 March 2021	11,850	32,906	44,756

Costs of acquisition of investments acquired during the year were nil (2020: nil) and transaction costs incurred in respect of investment disposals during the year were nil (2020: nil). A schedule disclosing the additions and disposals during the year is shown on page 10.

# **NOTES TO THE ACCOUNTS (continued)**

## for the year ended 31 March 2021

## 9. Investments (continued)

The Company has categorised its financial instruments using the fair value hierarchy as follows:

- Level 1 Reflects financial instruments quoted in an active market (fixed interest investments, and investments in shares quoted on either the Main or AIM Markets);
- Level 2 Reflects financial instruments that have prices that are observable either directly or indirectly; and
- Level 3 Reflects financial instruments that use valuation techniques that are not based on observable market data (unquoted equity investments and loan note investments).

	31 March 2021					31 March 2020		
	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000	Leve £'0		2 Level 3 0 £'000	Total £'000
AIM quoted shares	10,609	1,241	-	11,850	4,0	06 25	<b>D</b> -	4,256
Loan notes	-	-	508	508		-	- 508	508
Unquoted shares	-	-	32,398	32,398		-	- 21,331	21,331
	10,609	1,241	32,906	44,756	4,0	06 25	21,839	26,095

Reconciliation of fair value for Level 3 financial instruments held at the year end:

	Unquoted shares £'000	Loan notes £'000	Total £'000
Balance at 1 April 2020	21,331	508	21,839
Movements in the income statement: Unrealised gains in the income statement Realised gains in the income statement	2,138  		2,138  2,138
Purchased at cost Disposal proceeds	8,929	-	8,929
Balance at 31 March 2021	32,398	508	32,906

Level 3 unquoted shares and loan notes are valued in accordance with the IPEV as follows: -

	2021
Valuation methodology	£'000
Calibrating to the price of a recent investment	21,284
Multiple	11,622
	32,906

Changing one or more of the inputs to reasonable possible alternative valuation assumptions could result in a significant change in the fair value of the Level 3 investments. There is an element of judgement in the choice of assumptions for unquoted investments and it is possible that, if different assumptions were used, different valuations could have been attributed to some of the Company's investments.

The Board and the Investment Manager believe that the valuations as at 31 March 2021 reflect the most appropriate assumptions at that date, giving due regard to all information available from each investee company. Valuations are subject to fluctuations in market conditions and the sensitivity of the Company to such changes is shown within note 15.

# **NOTES TO THE ACCOUNTS (continued)**

# for the year ended 31 March 2021

## 9. Investments (continued)

## Significant interests

Details of shareholdings in those companies where the Company's holding, as at 31 March 2021, represents greater than 20% of the nominal value of any class of the allotted shares in the portfolio company, are disclosed below. All of the companies named are incorporated in England and Wales. The percentage holding in each class does not reflect the percentage voting rights in the Company as a whole.

Company	Registered office	Class of shares	Number held	Proportion of class held	Proportion of Total Voting Rights
Fords Packaging Topco Limited	MK42 7SH	Ordinary	77,706	42.2%	37.5%
		Ordinary 'A'	23,394	100.0%	11.2%
Lyalvale Express Limited	WS13 8XA	Ordinary 'A'	95,210	100.0%	44.2%
United Authors Publishing Limited	W1J 8AJ	A Preference	1,339,400	29.6%	7.1%
Macranet Limited	GU14 7JF	Ordinary	38,195	3.0%	1.7%
		Ordinary 'A'	421,104	41.6%	18.4%
AppUx Limited	EC2A 4NE	Perference	120,397	21.7%	7.1%
The National Solicitors Network Limited	SW6 4QP	Ordinary	194,709	24.7%	1.0%
The QSS Group Limited	DE1 1UQ	Ordinary	125,329	44.4%	44.4%

## 10. Debtors

	31 Mar	31 Mar
	2021	2020
	£'000	£'000
Other debtors	46	2,400
Prepayments and accrued income	32	16
	78	2,416

Other debtors in the prior year relates to £2.4 million held in a solicitor's account for an investment. The investment completed during the year.

#### **11.** Creditors: amounts falling due within one year

	31 Mar	31 Mar
	2021	2020
	£'000	£'000
Other creditors	-	94
Other taxes and social security	11	14
Accruals and deferred income	70	82
	81	190



## 12. Share capital

	31 Mar	31 Mar
	2021	2020
	£'000	£'000
Issued, allotted, called up and fully paid:		
110,738,558 (2020: 79,934,164) Ordinary Shares of 5p each	5,537	3,997

During the year the Company allotted 31,328,577 Ordinary Shares of 5p each ("Ordinary Shares") under an Offer for Subscription which launched in October 2019, at an average price of 43.09p per share. The gross proceeds of the Offer were £13.5 million with issue costs in respect of the Offer amounting to £455,000.

During the year, the Company purchased 524,183 shares for cancellation for an aggregate consideration of £230,000 at an average price of 43.96p per share (approximately equal to a 6.3% discount to the most recently published NAV at the time of purchase) and representing 0.7% of the issued share capital in issue at 1 April 2020.

## Management of capital

The Company defines capital as Shareholders funds, and is managed in accordance with its Investment Policy, as shown in the Strategic Report on page 18, in pursuit of its principal investment objectives as stated on page 3. The Company has the authority to buy back shares as described in the Strategic Report on page 18. The Company does not have any externally imposed capital requirements.

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern, so that it can continue to provide an adequate return to Shareholders by allocating its capital to assets commensurately with the level of risk.

By its nature, at least 80% of the Company's capital, (as measured under the tax legislation) is, must be, and remain invested in the relatively high-risk asset class of small UK companies, within three years of that capital being subscribed. The Company accordingly has limited scope to manage its capital structure in the light of changes in economic conditions and the risk characteristics of the underlying assets. Subject to this overall constraint upon changing the capital structure, the Company may adjust the amount of dividends paid to Shareholders, return capital to Shareholders, issue new shares, or sell assets if so required to maintain a level of liquidity to remain a going concern.

Although, as the Investment Policy implies, the Board would consider levels of gearing, there are no current plans to do so. It regards the net assets of the Company as the Company's capital, as the levels of liabilities are small and the management of them is not directly related to managing the return to Shareholders. There has been no change in this approach from the previous year.

## Fundraising

The Company launched a new offer for subscription on 16 February 2021 which raised £19.9 million. In April 2021 36,146,095 new shares were issued, at an average price of 55.13p per share. The Shares issued under the 2021 Offer increased the number of shares in issue by 32.6%, to 146,518,217 Ordinary shares.

## **NOTES TO THE ACCOUNTS (continued)**

## for the year ended 31 March 2021

#### 13. Reserves

Distributable reserves are calculated as follows:

	31 Mar 2021 £'000	31 Mar 2020 £'000
Special reserve	15,463	18,713
Capital reserve – realised	-	776
Revenue reserve	(555)	(9)
Merger reserve – distributable element	423	423
Capital Reserve – unrealised: excluding unrealised unquoted gains	2,244	(3,545)
	17,575	16,358

#### Capital redemption reserve

This reserve accounts for amounts by which the issued share capital is diminished through the repurchase and cancellation of the Company's own shares.

#### Share premium account

This reserve accounts for the difference between the price paid for shares and the nominal value of the shares, less transfers to the other distributable reserves.

#### Merger reserve

This reserve accounts for the premium arising on the issue of the shares to acquire Elderstreet Millennium VCT plc in 2007.

#### Special reserve

The Special reserve is available to the Company to enable the purchase of its own shares in the market without affecting its ability to pay capital distributions, and also allows the Company to write back realised capital losses arising on disposals and impairments. Share issue costs are also charged to the Special reserve.

#### Capital reserve – unrealised

Increases and decreases in the valuation of investments held at the year-end against cost are included in this reserve.

#### Capital reserve - realised

The following are disclosed in this reserve:

- gains and losses compared to cost on the realisation of investments;
- expenses, together with the related taxation effect, charged in accordance with the accounting policies; and
- dividends paid to equity holders.

#### Revenue reserve

This reserve accounts for movements from the revenue column of the Income Statement, the payment of dividends and other non-capital realised movements.

#### 14. Basic and diluted net asset value per share

	Number in issue a	31 March 2021ber in issue as at 31 MarchNet asset value			31 March 2020 Net asset value	
	2021	2020	Pence per share	£'000	Pence per share	£'000
Ordinary Shares	110,738,558	79,934,164	50.0	55,412	46.0	36,743

As the Company has not issued any convertible securities or share options, there is no dilutive effect on net asset value per share. The net asset value per share disclosed therefore represents both basic and diluted net asset value per share.

# **NOTES TO THE ACCOUNTS (continued)**

## for the year ended 31 March 2021

## **15.** Financial instruments

The Company's financial instruments comprise investments held at fair value through profit and loss, being equity and loan stock investments in quoted companies and unquoted companies; loans and receivables, being cash deposits and short-term debtors; and financial liabilities, being creditors arising from its operations. The main purpose of these financial instruments is to generate cash flow, revenue and capital appreciation for the Company's operations. The Company has no gearing or other financial liabilities apart from short-term creditors and does not use any derivatives.

The fair value of investments is determined using the detailed accounting policy as shown in note 1. The composition of the investments is set out in note 9. Loans and receivables and other financial liabilities, as set out in the Balance Sheet, are stated at amortised cost, which the Directors consider is equivalent to fair value.

The Company's investment activities expose the Company to a number of risks associated with financial instruments and the sectors in which the Company invests. The principal financial risks arising from the Company's operations are:

- Market risks;
- Credit risk; and
- Liquidity risk.

The Board regularly reviews these risks and the policies in place for managing them. There have been no significant changes to the nature of the risks that the Company is exposed to over the year and there have also been no significant changes to the policies for managing those risks during the year.

The risk management policies used by the Company in respect of the principal financial risks and a review of the financial instruments held at the year-end are provided on the next page.

#### Market risks

As a VCT, the Company is exposed to investment risks in the form of potential losses that may arise on the investments it holds in accordance with its Investment Policy. The management of these investment risks is a fundamental part of investment activities undertaken by the Investment Manager and overseen by the Board. The Manager monitors investments through regular contact with management of investee companies, regular review of management accounts and other financial information and attendance at investee company board meetings. This enables the Manager to manage the investment risk in respect of individual investments. Investment risk is also mitigated by holding a diversified portfolio spread across various business sectors and asset classes.

The key investment risks to which the Company is exposed are:

- Investment price risk; and
- Interest rate risk.

The Company has undertaken sensitivity analysis on its financial instruments, split into the relevant component parts, taking into consideration the economic climate at the time of review in order to ascertain the appropriate risk allocation.

#### Investment price risk

Investment price risk arises from uncertainty about the future prices and valuations of financial instruments held in accordance with the Company's investment objectives. It represents the potential loss that the Company might suffer through investment price movements in respect of quoted investments, and changes in the fair value of unquoted investments that it holds.

## **15.** Financial instruments (continued)

Market risks (continued) Investment price risk (continued)

## Quoted investments

The Company's sensitivity to fluctuations in the share prices of its quoted equity investments is summarised below. In light of the current volatile market conditions arising from the coronavirus pandemic, the Board has considered the reasonably possible market movements that should be illustrated with sensitivity analysis. A positive 20% movement and negative 50% movement (2020: positive 20% and negative 50% movement) in the share price in each of the quoted investments held by the Company which is considered to be a reasonable maximum movement in a year would have an effect as follows:

Sensitivity		Year ended 3 +20%		-50% movement	
	Risk exposure £'000	Impact on net assets/ return £'000	Impact on NAV per share Pence	Impact on net assets/ return £'000	Impact on NAV per share Pence
Quoted investments	11,850	2,370	2.1	(5,925)	(5.4)
Sensitivity	Year Ended 31 March 2020 +20% movement -50% mover				
	Risk exposure £'000	Impact on net assets/ return £'000	Impact on NAV per share Pence	Impact on net assets/ return £'000	Impact on NAV per share Pence
Quoted investments	4,256	851	1.1	(2,128)	(2.7)

#### Unquoted investments

The Company is exposed to investment price risk in respect of unquoted companies. These are valued by reference to revenue or earnings multiples of comparable companies or sectors or calibration to price of recent investment. These valuations are subject to market movements. The loan notes in the investee companies would not be immediately impacted due to the nature of the security held, the relatively low residual term and no significant changes in risk premium. The Company seeks to manage this risk by routinely monitoring the performance of these investments.

The Board has considered the current volatile market conditions arising from the coronavirus pandemic in determining the reasonably possible market movements that should be illustrated within sensitivity analysis. Accordingly, the impact of a positive 20% and negative 20% movement (2020: positive 20% and negative 50% movement) in the price of these investments is considered to be a reasonable maximum level in a year and would have an effect as shown below:

	Year ended 31 March 2021						
Sensitivity		+20% movement -20% movemer					
Unquoted investments	Risk exposure £'000	Impact on net assets/return £'000	Impact on NAV per share Pence	Impact on net assets/return £'000	Impact on NAV per share Pence		
Multiples	11,114	2,223	2.0	(2,223)	(2.0)		
Calibration to price of recent investment	21,284	4,257	3.9	(4,257)	(3.9)		
	32,398	6,480	5.9	(6,480)	(5.9)		

## 15. Financial instruments (continued) Market risks (continued)

Investment price risk (continued)

Sensitivity		2020	-50% movement		
Unquoted investments	Risk	Impact on net	Impact on NAV	Impact on net	Impact on NAV
	exposure	assets/return	per share	assets/return	per share
	£'000	£'000	Pence	£'000	Pence
Multiples	14,524	2,905	3.6	(7,262)	(9.1)
Calibration to price of	6,807	1,361	1.7	(3,403)	(4.2)
recent investment	21,331	4,266	5.3	(10,665)	(13.3)

In each case, the impact of such changes on the return for the year would be the same as that on net assets and NAV per share.

## Interest rate risk

The Company accepts exposure to interest rate risk on floating-rate financial assets through the effect of changes in prevailing interest rates. The Company receives interest on its cash deposits at a rate agreed with its bankers and on liquidity funds at rates based on the underlying investments. Investments in loan notes and fixed interest investments attract interest predominately at fixed rates. A summary of the interest rate profile of the Company's investments is shown below.

## Interest rate risk profile of financial assets and financial liabilities

There are three levels of interest which are attributable to the financial instruments as follows:

- "Fixed rate" assets represent investments with predetermined yield targets and comprise fixed interest and loan note investments.
- "Floating rate" assets predominantly bear interest at rates linked to Bank of England base rate and comprise cash at bank and Cash Trust investments.
- "No interest rate" assets do not attract interest and comprise equity investments, loans and receivables (excluding cash at bank) and other financial liabilities.

	Average interest rate	Average period until maturity	31 Mar 2021 £'000	31 Mar 2020 £'000
Fixed rate	0.02%	1,719 days	508	508
Floating rate	0.05%		10,659	8,422
No interest rate		1 day*	44,245	27,813
			55,412	36,743

\* In respect of non-interest-bearing stock only

The Company monitors the level of income received from fixed, floating and non-interest rate assets and, if appropriate, may make adjustments to the allocation between the categories, in particular, should this be required to ensure compliance with the VCT regulations.

The Bank of England base rate has been 0.1% per annum since March 2020. Any potential change in the base rate, at the current level, would have an immaterial impact on the net assets and Total Return of the Company.

## Credit risk

Credit risk is the risk that a counterparty to a financial instrument is unable to discharge a commitment to the Company made under that instrument. The Company is exposed to credit risk through its holdings of loan notes in investee companies, investments in fixed income securities, cash deposits and debtors.

## **15.** Financial instruments (continued)

#### Credit risk (continued)

The Company's financial assets that are exposed to credit risk are summarised as follows:

	31 Mar 2021 £'000	31 Mar 2020 £'000
Fair value through profit or loss assets Investments in loan notes	508	508
<i>Loans and receivables</i> Cash and cash equivalents	10,659	8,422
	11,167	8,930

The Manager manages credit risk in respect of loan notes with a similar approach as described under interest rate risk on the previous page. In addition, the credit risk is partially mitigated by registering floating charges over the assets of certain investee companies. The strength of this security in each case is dependent on the nature of the investee company's business and its identifiable assets. The level of security is a key means of managing credit risk. Similarly, the management of credit risk associated interest, dividends and other receivables is covered within the investment management procedures.

Cash is mainly held at Bank of Scotland plc, with a balance also maintained at Royal Bank of Scotland plc, both of which are A-rated financial institutions. Consequently, the Directors consider that the risk profile associated with cash deposits is low.

There have been no changes in fair value during the year that can be directly attributable to changes in credit risk.

As at 31 March 2021, there were no loan notes where, although the principal remains within term, the investee company is not fully servicing the interest obligations under the loan note and is in arrears. (31 March 2020: finil)

As at 31 March 2021 there were no loan stock balances whereby the principal amount had passed its maturity date (31 March 2020: fnil).

#### Liquidity risk

Liquidity risk is the risk that the Company encounters difficulties in meeting obligations associated with its financial liabilities. Liquidity risk may also arise from either the inability to sell financial instruments when required at their fair values or from the inability to generate cash inflows as required. The Company normally has a relatively low level of creditors (31 March 2021: £81,000, 31 March 2020: £190,000) and has no borrowings. The Company always holds sufficient levels of funds as cash and readily realisable investments in order to meet expenses and other cash outflows as they arise. For these reasons, the Board believes that the Company's exposure to liquidity risk is minimal.

The Company's liquidity risk is managed by the Investment Manager, in line with guidance agreed with the Board and is reviewed by the Board at regular intervals.

The carrying value of loan note investments held at fair value through the profit and loss account at 31 March 2021, as analysed by expected maturity date, is as follows:

As at 31 March 2021	Not later than 1 year £'000	Between 1 and 2 years £'000	Between 2 and 3 years £'000	Between 3 and 5 years £'000	Over 5 years £'000	Passed maturity date £'000	Total £'000
Fully performing loan notes	-	-	-	-	508	-	508
Past due loan stock	-	-	-	-	-	-	-
-	-	-	-	-	508	-	508



## 15. Financial instruments (continued)

As at 31 March 2020	Not later than 1 year £'000	Between 1 and 2 years £'000	Between 2 and 3 years £'000	Between 3 and 5 years £'000	Over 5 years £'000	Passed maturity date £'000	Total £'000
Fully performing loan notes	-	-	-	-	508	-	508
Past due loan stock	-	-	-	-	-	-	-
	-	-	-	-	508	-	508

## **Financial liabilities**

The Company has no financial liabilities other than the creditors disclosed within the balance sheet (2020: none).

#### **Currency** exposure

As at 31 March 2021, the Company had no foreign investments (2020: none).

#### **Borrowing facilities**

The Company has no committed borrowing facilities as at 31 March 2021 (2020: none).

#### 16. Contingencies, guarantees and financial commitments

At the year end the Company had committed to invest £270,000 in Guybrush Limited and £600,000 in Focal Point Positioning Limited, these investments have now completed. There were no other commitments, contingencies or guarantees at the Balance Sheet date.

#### 17. Related party transactions

Michael Jackson is a Director of Elderstreet Investments Limited which provided investment management services to the Company. During the year, £921,000 (2020: £848,000) was due in respect of these services. No performance incentive fees were due to Elderstreet Investments Limited in respect of the year under review (2020: £nil). As at 31 March 2021, £nil (2020: £nil) was outstanding and payable.

Nicholas Lewis is a partner of Downing LLP, which provides administration services to the Company. During the year, £65,000 (2020: £57,500) was due to Downing LLP in respect of these services. As at 31 March 2021, £nil (2020: £7,500) was outstanding and payable.

#### 18. Controlling party

In the opinion of the Directors there is no immediate or ultimate controlling party.

#### 19. Events after the end of the reporting period

Since the year end, the Company allotted 36,146,095 Ordinary Shares of 5p each at an average price of 55.13p per Ordinary Share under the terms of the Offer for Subscription dated February 2021. The aggregate consideration for the shares was £19.9 million.

# NOTICE OF THE ANNUAL GENERAL MEETING of Draper Esprit VCT plc

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of Draper Esprit VCT plc will be held at 11:00 a.m. on 11 August 2021 at 20 Garrick Street, London WC2E 9BT. Shareholders are encouraged to vote by proxy (details given in the notes) for the transaction of the following business:

As **Ordinary Business**, to consider and, if thought fit, pass the following resolutions which will be proposed as **Ordinary Resolutions**:

- 1. To receive and adopt the Report of the Directors' and Accounts of the Company for the year ended 31 March 2021, together with the Report of the Auditor thereon.
- 2. To approve the Directors' Remuneration Report in respect of the year ended 31 March 2021.
- 3. To approve the payment of a final dividend of 1.5p per share.
- 4. To re-appoint BDO LLP as Auditor of the Company, to hold office until the conclusion of the next Annual General Meeting, at which accounts of the Company are presented.
- 5. To authorise the Directors to determine the Auditor's remuneration.
- 6. To re-elect as Director, Hugh Aldous, who retires and, being eligible, offers himself for re-election.
- 7. To re-elect as Director, David Brock, who retires and, being eligible, offers himself for re-election.
- 8. To re-elect as Director, Nicholas Lewis, who retires and, being eligible, offers himself for re-election.

As **Special Business**, to consider and, if thought fit, pass the following resolutions:

#### **Ordinary Resolution**

9. That, the Directors be and are hereby generally and unconditionally authorised in accordance with Section 551 of the Companies Act 2006 ("the Act") to exercise all the powers of the Company to allot shares or to grant rights to subscribe for or to convert any security into shares in the Company up to an aggregate nominal amount of £3,000,000 (being approximately 41% of the current issued share capital) during the period commencing on the passing of this resolution and expiring at the conclusion of the Company's next Annual General Meeting, or on the expiry of 15 months following the passing of the resolution, whichever is the later (unless previously revoked, varied or extended by the Company in a general meeting), but so that this authority shall allow the Company to make before the expiry of this authority offers or agreements which would or might require shares to be allotted or rights to be granted to subscribe for or to convert any security into shares in the Company after such expiry and all previous authorities given by the Directors in accordance with Section 551 of the Act be and are hereby revoked, provided that such revocation shall not have retrospective effect.

#### **Special Resolutions**

10. That, conditional upon the passing of Resolution 9 set out in this Notice, in substitution for any existing power under Section 570 of the Act, but without prejudice to the exercise of any such power prior to the date hereof, the Directors be and are hereby empowered, during the period commencing on the passing of this special resolution and expiring at the conclusion of the Company's next Annual General Meeting, or on the expiry of 15 months following the passing of the resolution, whichever is the later (unless previously revoked, varied or extended by the Company in a general meeting), pursuant to Section 570 of the Act, to allot equity securities (as defined in Section 560(1) of the Act) for cash pursuant to the authority given in accordance with Section 551 of the Act, pursuant to resolution 9 above, as if Section 561 of the Act did not apply to any such allotment but so that this authority shall allow the Company to make offers or agreements before the expiry and the Directors may allot equity securities in pursuance of such offers or agreements as if the powers conferred hereby had not so expired.

# NOTICE OF THE ANNUAL GENERAL MEETING

# of Draper Esprit VCT plc (continued)

- 11. That, the Company be and is hereby generally and unconditionally authorised to make market purchases (within the meaning of Section 693(4) of the Companies Act 2006) of Ordinary Shares of 5p each in the capital of the Company ("Ordinary Shares") provided that:
  - (i) the maximum number of Ordinary Shares hereby authorised to be purchased shall not exceed 21,831,214 Ordinary Shares, representing approximately 14.9% of the present issued capital of the Company;
  - (ii) the minimum price which may be paid for an Ordinary Share is 5p, exclusive of all expenses;
  - (iii) the maximum price which may be paid for an Ordinary Share is an amount, exclusive of all expenses, equal to 105% of the average of the middle market quotations of the Ordinary Shares as derived from the Daily Official List of the London Stock Exchange, for each of the five business days immediately preceding the day on which the Ordinary Share is contracted to be purchased; and
  - (iv) the Company may validly make a contract to purchase Ordinary Shares under the authority hereby conferred prior to the expiry of such authority which will or may be executed wholly or partly after the expiry of such authority, and may validly make a purchase of Ordinary Shares in pursuance of any such contract;

and this power, unless previously varied, revoked or renewed, shall come to an end at the conclusion of the Annual General Meeting of the Company next following the passing of this resolution or, if earlier, on the expiry of 15 months from the passing of this resolution.

By order of the Board

Mutchacc

Grant Whitehouse Company Secretary Draper Esprit VCT plc Company number: 03424984 Registered office: 6<sup>th</sup> Floor, St. Magnus House 3 Lower Thames Street London EC3R 6HD

2 July 2021

Note: Information regarding the Annual General Meeting, including the information required by section 311A of the Companies Act 2006 (the "Act"), is available from www.downing.co.uk.

## NOTICE OF THE ANNUAL GENERAL MEETING

# of Draper Esprit VCT plc (continued)

#### Notes

- (a) Any member of the Company entitled to attend and vote at the Annual General Meeting is also entitled to appoint one or more proxies to attend, speak and vote instead of that member. A member may appoint more than one proxy in relation to the Annual General Meeting provided that each proxy is appointed to exercise the rights attached to a different share or shares held by that member. A proxy may demand, or join in demanding, a poll. A proxy need not be a member of the Company but must attend the Annual General Meeting in order to represent his appointer. A member entitled to attend and vote at the Annual General Meeting may appoint the Chairman or another person as his proxy although the Chairman will not speak for the member. A member who wishes his proxy to speak for him should appoint his own choice of proxy (not the Chairman) and give instructions directly to that person. If you are not a member of the Company but you have been nominated by a member of the Company to enjoy information rights, you do not have a right to appoint any proxies under the procedures set out in these Notes. Please read Note (h) below. Under section 319A of the CA2006, the Company must answer any question a member asks relating to the business being dealt with at the Annual General Meeting unless:
  - answering the question would interfere unduly with the preparation for the Annual General Meeting or involve the disclosure of confidential information;
  - the answer has already been given on a website in the form of an answer to a question; or
  - it is undesirable in the interests of the Company or the good order of the Annual General Meeting that the question be answered.
- (b) To be valid, a Form of Proxy and the power of attorney or other written authority, if any, under which it is signed or an office or notarially certified copy or a copy certified in accordance with the Powers of Attorney Act 1971 of such power and written authority, must be delivered to Downing LLP, St. Magnus House, 3 Lower Thames Street, London EC3R 6HD or electronically at devctegm@downing.co.uk, in each case not less than 48 hours (excluding weekends and public holidays) before the time appointed for holding the Annual General Meeting or adjourned meeting at which the person named in the Form of Proxy proposes to vote. In the case of a poll taken more than 48 hours (excluding weekends and public holidays) after it is demanded, the document(s) must be delivered as aforesaid not less than 24 hours (excluding weekends and public holidays) before the time appointed for taking the poll, or where the poll is taken not more than 48 hours (excluding weekends and public holidays) after it was demanded, be delivered at the meeting at which the demand is made.
   (c) In order to revoke a proxy instruction a member will need to inform the Company using one of the following methods:
  - by sending a signed hard copy notice clearly stating the intention to revoke the proxy appointment to Downing LLP, St. Magnus House,
    - 3 Lower Thames Street, London EC3R 6HD. In the case of a member which is a company, the revocation notice must be executed under its common seal or signed on its behalf by an officer of the company or an attorney for the company. Any power of attorney or any other authority under which the revocation notice is signed (or a duly certified copy of such power or authority) must be included with the revocation notice.
    - by sending an e-mail to devctegm@downing.co.uk.

In either case, the revocation notice must be received by Downing LLP before the Annual General Meeting or the holding of a poll subsequently thereto. If a member attempts to revoke his or her proxy appointment but the revocation is received after the time specified then, subject to Note (d) directly below, the proxy appointment will remain valid.

- (d) Completion and return of a Form of Proxy will not preclude a member of the Company from attending and voting in person. If a member appoints a proxy and that member attends the Annual General Meeting in person, the proxy appointment will automatically be terminated.
- (e) Copies of the Directors' Letters of Appointment and the Register of Directors' interests in the Ordinary Shares of the Company, will be available for inspection at the registered office of the Company during usual business hours on any weekday (excluding weekends and public holidays) from the date of this notice, until the end of the Annual General Meeting for at least 15 minutes prior to and during the meeting.
- (f) Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, the Company has specified that only those holders of the Company's shares registered on the Register of Members of the Company as at 11:00 a.m. on 9 August 2021 or, in the event that the Annual General Meeting is adjourned, on the Register of Members 48 hours before the time of any adjourned meeting, shall be entitled to attend and vote at the said Annual General Meeting in respect of such shares registered in their name at the relevant time. Changes to entries on the Register of Members after 11:00 a.m. on 9 August 2021 or, in the event that the Annual General Meeting is adjourned, on the Register of Members after 11:00 a.m. on 9 August 2021 or, in the event that the Annual General Meeting is adjourned, on the Register of Members less than 48 hours before the time of any adjourned meeting, shall be disregarded in determining the right of any person to attend and vote at the Annual General Meeting.
- (g) As at 9:00 a.m. on 2 July 2021, the Company's issued share capital comprised 146,518,217 Ordinary Shares and the total number of voting rights in the Company was 146,518,217. The website referred to above will include information on the number of shares and voting rights.
- (h) If you are a person who has been nominated under section 146 of the CA2006 to enjoy information rights ("Nominated Person"):
  - You may have a right under an agreement between you and the member of the Company who has nominated you to have information rights ("Relevant Member") to be appointed or to have someone else appointed as a proxy for the Annual General Meeting;
  - If you either do not have such a right or if you have such a right but do not wish to exercise it, you may have a right under an agreement between you and the Relevant Member to give instructions to the Relevant Member as to the exercise of voting rights;
  - Your main point of contact in terms of your investment in the Company remains the Relevant Member (or, perhaps your custodian or broker) and you should continue to contact them (and not the Company) regarding any changes or queries relating to your personal details and your interest in the Company (including any administrative matters). The only exception to this is where the Company expressly requests a response from you.
- (i) A corporation which is a member can appoint one or more corporate representatives who may exercise, on its behalf, all its powers as a member provided that no more than one corporate representative exercises powers over the same share.
- (j) A vote withheld is not a vote in law, which means that the vote will not be counted in the calculation of votes for or against the resolution. If no voting indication is given, the proxy will vote or abstain from voting at his or her discretion. The proxy will vote (or abstain from voting) as he or she thinks fit in relation to any other matter which is put before the Annual General Meeting.
- (k) Except as provided above, members who have general queries about the Annual General Meeting should write to the Chairman at the registered office set out above.
- (I) Members may not use any electronic address provided either in this notice of Annual General Meeting, or any related documents (including the Chairman's letter and Form of Proxy), to communicate with the Company for any purposes other than those expressly stated.

# DRAPER ESPRIT VCT PLC FORM OF PROXY

For use at the Annual General Meeting of the above-named Company to be held at 11:00 a.m. on 11 August 2021.

I/We*	(in BLOCK CAPITALS please)
r	

being the holder(s)\* of Ordinary Shares of 5p in the capital of the above-named Company, hereby appoint the Chairman of the meeting (see note 1) as my/our\* proxy to attend for me/us\* on my/our\* behalf at the Annual General Meeting of the Company to be held on 11 August 2021 or at any adjournment thereof.

I/We\* desire to vote on the resolutions as indicated in the appropriate column below. Please indicate with an "X" how you wish your vote to be cast.

Details of the resolutions are set out in the Notice of the Annual General Meeting.

ORI	DINARY BUSINESS	FOR	AGAINST	WITHHELD
1.	To receive and adopt the Directors' Report and Accounts			
2.	To approve the Directors' Remuneration Report			
3.	To approve the payment of a final dividend of 1.5p per share			
4.	To re-appoint BDO LLP as the Auditor			
5.	To authorise the Directors to determine the Auditor's remuneration			
6.	To re-elect Hugh Aldous as a Director			
7.	To re-elect David Brock as a Director			
8.	To re-elect Nicholas Lewis as a Director			
SPE	CIAL BUSINESS			
9.	To authorise the Company to allot shares			
10.	To authorise the Company to disapply pre-emption rights			
11.	To authorise the Company to make market purchases of its shares			
Date	d this			2021
	ture(s)//			
212110				

\*Delete as appropriate

# Please return to DOWNING LLP in the pre-paid envelope provided, or email a scanned copy of the signed form to devctagm@downing.co.uk

## Notes:

- 1. Any member of the Company entitled to attend and vote at the Meeting is also entitled to appoint one or more proxies to attend, speak and vote instead of that member. A member may appoint more than one proxy in relation to the Annual General Meeting provided that each proxy is appointed to exercise the rights attached to a different share or shares held by that member. A proxy may demand, or join in demanding, a poll. A proxy need not be a member of the Company but must attend the Meeting in order to represent his appointer. A member entitled to attend and vote at the Meeting may appoint the Chairman or another person as his proxy although the Chairman will not speak for the member. A member who wishes his proxy to speak for him should appoint his own choice of proxy (not the Chairman) and give instructions directly to that person.
- 2. Delete "the Chairman of the meeting" if it is desired to appoint any other person and insert his or her name and address. If no name is inserted, the proxy will be deemed to have been given in favour of the Chairman of the meeting. If this Form of Proxy is returned without stating how the proxy shall vote on any particular matter the proxy will exercise his discretion as to whether, and if so how, he votes.
- 3. Any alterations to the Form of Proxy should be initialled.
- 4. To be valid, a Form of Proxy and the power of attorney or other written authority, if any, under which it is signed or an office or notarially certified copy or a copy certified in accordance with the Powers of Attorney Act 1971 of such power and written authority, must be delivered to Downing LLP, St. Magnus House, 3 Lower Thames Street, London EC3R 6HD or electronically at devctegm@downing.co.uk, in each case not less than 48 hours (excluding weekends and public holidays) before the time appointed for holding the Annual General Meeting or adjourned meeting at which the person named in the Form of Proxy proposes to vote. In the case of a poll taken more than 48 hours (excluding weekends and public holidays) after it is demanded, the document(s) must be delivered, as aforesaid, not less than 24 hours (excluding weekends and public holidays) before the time appointed for the time appointed for taking the poll, or where the poll is taken not more than 48 hours (excluding weekends and public holidays) after it was demanded, be delivered at the meeting at which the demand is made.
- 5. In the case of a corporation, this form must be under its common seal or under the hand of some officer or attorney duly authorised on that behalf.
- 6. In the case of joint holders, the vote of the senior holder tendering a vote will be accepted to the exclusion of the votes of the other joint holders. Seniority depends on the order in which the names stand in the register of members.
- 7. The completion and return of this Form of Proxy will not preclude you from attending and voting at the Annual General Meeting should you subsequently decide to do so. If a member appoints a proxy and that member attends the Annual General Meeting in person, the proxy appointment will automatically be terminated.
- 8. A vote withheld is not a vote in law, which means that the vote will not be counted in the calculation of votes for or against the resolution. If no voting indication is given, the proxy will vote or abstain from voting at his or her discretion. The proxy will vote (or abstain from voting) as he or she thinks fit in relation to any other matter which is put before the Annual General Meeting.



Draper Esprit VCT London HQ 20 Garrick Street London, WC2E 9BT Tel: +44 (0)20 7931 8800

draperesprit.com